

Careers in Psychology

DOCTORATE: The overall median annual earned income for all doctoral-level respondents in 2001 was \$72,000.

MASTERS: For all master's-level respondents, the overall median annual earned income was \$55,000 in 2001.

Faculty Positions

DOCTORATE: Incumbents in these positions primarily were involved in university settings (68%), specifically university psychology departments (44%), university education departments (12%), university business departments (4%), and other academic departments in universities (8%). Thirteen percent were employed in four-year college settings, while eleven percent were employed in medical school settings. Two-year colleges and professional schools (free standing and other professional schools) were represented at 2% each.

The overall median 9-10-month faculty salary was \$55,000 in 2001.

MASTERS: Thirty-nine percent of respondents were employed in two-year college settings while slightly more than one fifth were employed at the university level (primarily in psychology departments, followed by education, and business) and almost 16% were located in four-year college settings.

The overall median 9-10-month faculty salary was \$42,000 for master's-level respondents.

Educational Administration

DOCTORATE: The 184 doctoral-level respondents in this category were most likely to be employed in university administrative offices (32%), while 16% were in school system district offices. Seven percent could be found in four-year administrative offices, while 6% were in university psychology departments. University/college counseling centers, professional schools of psychology and other educational settings were reported at 5% each, while other university settings were represent at 4%.

Doctoral-level respondents in educational administration reported a median 11-12-month salary of \$90,000 in 2001.

MASTERS: 43% were employed in school system districts and 24% in elementary or secondary schools. Fourteen percent were employed in university/college counseling centers, and another 10% indicated employment in other educational settings, such as vocational or special education.

The overall median 11-12-month salary at the master's level was \$66,000 for those employed full time in educational administration.

Research Positions

DOCTORATE: The highest single proportion of respondents was employed in private research organizations (17%). This was followed by government research

organizations (14%) and university research centers (12%). Seven percent of the respondents in this category were found in other nonprofit organizations.

The overall median 11-12-month salary in 2001 for doctoral-level respondents in research positions was \$65,000.

MASTERS: Fully one-third of this group indicated employment within some type of academic research setting, including 15% at university research centers and 7% in medical school settings. Fifteen percent were employed at private research organizations, while 11% indicated employment at non-profit organizations.

The overall median 11-12-month salary in research positions at the master's level was \$47,000.

Administration of Research

DOCTORATE: The largest proportion of respondents in this category reported working as administrators in government research organizations and private research organizations at 17% each. This was followed by business/industry (13%), university research centers (11%), consulting firms (6%) and other non-profit organizations (5%). Medical school psychiatry departments and federal government settings were represented at 4% each.

The overall 11-12-month median salary in 2001 for doctoral respondents in research administration was \$85,000.

MASTERS: The largest proportion of respondents was employed in public general hospital settings (33%). Twenty-two percent of respondents were located in private research organizations.

The overall median 11-12-month salary for master's-level respondents in administration of research positions was \$70,000.

Direct Human Services - Clinical (licensed)

DOCTORATE: The majority of these respondents was employed in independent practices (65%), comprising 46% in individual private practices and 19% in group private practices. Approximately 14% and 5% of these licensed, doctoral-level respondents reported that they worked in hospitals and clinics (e.g., CMHCs, HMOs, outpatient clinics), respectively. Three percent of the respondents reported elementary/secondary schools, while 2% or less of the remaining respondents claimed other settings such as university student counseling centers, criminal justice system, rehabilitation facilities or other human services settings.

The overall 11-12-month median salary for licensed doctoral-level clinical psychologists was \$72,000 in 2001.

MASTERS: The largest single proportion of respondents indicated that they were employed in individual or group practices (37%). Fourteen percent each were employed in hospitals and clinics. Specifically, individuals employed in hospital

settings were most often employed in public psychiatric hospitals (7%), while the majority of respondents within clinics worked at community mental health centers (8%). Twelve percent of the respondents were employed with the government, of which the largest proportion claimed they worked within the criminal justice system (10%).

The overall median 11-12-month salary was \$46,000 for direct human service providers at the master's level who indicated clinical psychology as a major subfield.

Direct Human Services - Counseling (licensed)

DOCTORATE: The majority of respondents were located in a private practice setting (50%), comprising individual private practitioners at 30% and group practitioners at 20%. Twenty-seven percent of the responding psychologists in this category were located in clinics, community mental health centers (CMHCs), and various other human service settings (e.g., university/college counseling centers, rehabilitation facilities, specialized health services). Eleven percent could be found in hospital settings. Four percent were employed in an academic setting, and 3% claimed government agencies and criminal justice system, as their primary employment settings.

The overall 11-12-month median salary in 2001 for licensed doctoral-level counseling psychologists was \$66,500.

MASTERS: Thirty-one percent were employed in individual or group practices. Sixteen percent of respondents were employed by clinics, followed by 12% employed in hospital settings. Eleven percent of respondents in this category were located in other human service settings, such as nursing homes or rehabilitation facilities. Eight percent indicated employment in government settings, with the majority in the criminal justice system (4%), and another 8% were employed in elementary and secondary school settings. Finally, 4% percent of the respondents in this category were in business related settings, such as consulting.

The overall median 11-12-month salary for a master's-level position within counseling psychology was \$42,000.

Direct Human Services - School (licensed)

DOCTORATE: As expected, the largest single proportion of school psychologists (70%) was employed in a pre-college educational setting. Specifically, 56% could be found in elementary and secondary schools and 14% reported that they worked in school system district offices. The next largest proportion of respondents (16%) was primarily located in independent practices, (9% in individual private practices and 7% in group private practices). Nine percent reported other educational settings (vocational school or special education) as their primary place of employment.

The overall 11-12-month salary for licensed doctoral-level respondents providing school psychology services was \$77,000 in 2001.

MASTERS: Not surprisingly, the majority of the 88 respondents in this category were employed in educational settings (96%), including 59% in elementary/secondary

school settings, 24% in school system district offices, and 11% in other educational settings (e.g. special, or vocational education).

The overall median 11-12-month salary for master's-level individuals providing school psychology services was \$61,000.

Direct Human Services - Other Psychological Subfields (licensed)

DOCTORATE: The largest single proportion of these respondents identified health psychology as their major subfield (14%). This was followed by educational psychology (12%) , developmental psychology, and neuroscience at 8%, each. Six percent each identified behavioral medicine, community, rehabilitation. Five percent of the respondents claimed general/methods and systems, while 4% claimed counseling. Less than 2% of these respondents were from other subfields such as business/management, experimental psychology, personality psychology, and cognitive psychology.

The overall median 11-12-month salary in 2001 for licensed doctoral-level respondents in this category was \$71,000 in 2001.

MASTERS: The greatest single proportion of these respondents (17%) identified counseling as their subfield, followed by educational (15%), and general/systems and methods (12%). Nine percent of respondents claimed community as their subfield, while rehabilitation and social work represented 7% and 5% of respondents, respectively.

The overall median 11-12-month salary for respondents in this category was \$48,500.

Administration of Human Services

DOCTORATE: Twenty-three percent were employed in hospitals and 22% were employed in either clinics, community mental health centers (CMHC)s, or HMOs. Eleven percent were located in university or college counseling centers, while other human services settings and criminal justices system were reported at 7% each. This was followed by specialized health service (substance abuse/mental retardation) and government agencies (e.g., federal, state, local), which were reported at 5% each. Four percent were employed in other non-profit organizations or rehabilitation facilities.

The overall median 11-12-month salary in 2001 for health service administrators at the doctoral level was \$67,000.

MASTERS: Slightly more than one quarter of these respondents were employed in clinics (27%), with the majority in community mental health centers, followed by outpatient clinics, and counseling centers. Twenty-six percent were employed in other human service provider settings, such as specialized health services and rehabilitation facilities, and 12% reported working within various hospital settings. Thirteen percent were employed in educational settings, including 7% employed at the university level, and 3% employed in school system district office settings.

The overall 11-12-month median salary for master's-level respondents working as human service administrators was \$55,000.

Applied Psychology (Industrial/Organizational)

DOCTORATE: Forty-three percent of the respondents in these positions were employed in consulting firms. Thirty percent were in business and industry, while 15% were self-employed. Six percent worked in government agencies.

The overall median 11-12-month salary for doctoral-level industrial/organizational psychologists in 2001 was \$96,000.

MASTERS: The majority of these respondents were employed outside educational and human service provider settings. More specifically, 44% percent were employed in business/industry settings and 27% were employed in consulting firms. Sixteen percent could be found in government settings, with the greatest proportion of these respondents at the local level of government (10%), and 4% claimed to be employed as independent consultants.

The overall median 11-12-month salary for master's-level respondents in applied (I/O) positions was \$63,000.

Applied Psychology (Other Psychological Subfields)

DOCTORATE: The largest single proportion of respondents was employed in consulting firms (31%), followed by 19% who were employed in business/industry settings. Fifteen percent were self-employed in settings other than independent practices, while 7% were in the criminal justice system and other government (federal, state, and local) agencies. Five percent had individual or group practices, and 4% were employed in non-profit organizations.

The overall 11-12-month median salary in 2001 for doctoral-level psychologists in these positions was \$79,000.

MASTERS: Slightly less than 28% percent were employed in consulting firms, while 17% were employed in business/industry settings. Ten percent identified themselves as self-employed, and an additional 14% were employed in independent practice settings, including individual private practice, group psychological practice, and independent consulting. Last, 10% were employed in government settings.

The overall median 11-12-month salary for master's-level applied psychology positions in subfields other than industrial/organizational psychology was \$63,000.

Administration of Applied Psychology

DOCTORATE: The largest single proportion of these respondents was located in consulting firms (38%), followed by 14% in business and industry settings. About 7% were employed in a variety of organized health care settings (e.g., CMHCs, HMOs, clinics, guidance centers) or independent practices. Government agencies

(e.g., state, local, federal), criminal justice system and other non-profit organizations were represented at 6% each.

The overall median 11-12-month salary for doctoral-level respondents was \$100,000 in 2001. The standard deviation (\$78,387) is large for this group, indicating substantial variation around the mean of \$119,990.

MASTERS: Nineteen respondents were employed in this position, the majority of whom were located in consulting firms (40%). Fifteen percent were located in non-profit organizations and 10% each were employed in government organizations and community mental health centers.

The overall median 11-12-month salary was \$67,000 for master's-level respondents in administration of applied psychology.

Other Administrative Positions

DOCTORATE: The largest single proportion was employed in government agencies (25%), followed by other non-profit organizations (23%). Nineteen percent of respondents in this category were employed in business/industry settings, and 12% could be found in health care settings.

The overall 11-12-month median salary for doctoral-level respondents in other administrative positions was \$85,500 in 2001.

MASTERS: Thirty-one percent were located in government settings, followed by 27% in business/industry settings (other than consulting and research). Fourteen percent were employed by non-profit organizations, and 9% were employed in clinics, including CMHCs and HMOs.

The overall 11-12-month median salary for these master's-level respondents was \$62,000.