

VARUN GROVER

David D. Glass Endowed Chair and Distinguished Professor
Walton College of Business
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EDUCATION

Ph.D. in MIS, University of Pittsburgh, 1990
M.B.A., Southern Illinois University, 1985
B.Tech. (Electrical Engineering), Indian Institute of Technology, New Delhi, 1982

EXPERIENCE

- 2017+** *Chaired Full Professor* (David D. Glass Endowed Chair and Distinguished Professor),
Walton College of Business, University of Arkansas
- 2002-2017** *Chaired Full Professor* (William S. Lee Distinguished Professor of Information
Systems), College of Business & Behavioral Sciences, Clemson University
- 1998-2001** *Full Professor, Business Partnership Foundation Fellow (Endowed) and Distinguished Faculty
Researcher (Awarded)*, The Moore School of Business, University of South Carolina
- 1994-1998** *Associate Professor (tenured)*, College of Business Administration, University of South
Carolina
- 1989-1994** *Assistant Professor*, College of Business Administration, University of South Carolina
- 1988-1989** *Lecturer*, Katz Graduate School of Business, University of Pittsburgh,
- 1985-1988** *Graduate Research Assistant*, Katz Graduate School of Business, University of
Pittsburgh
- 1983-1985** *Graduate Research Assistant*, Graduate School of Business, Southern Illinois
University
- 1982-1983** *Marketing Analyst*, Hindustan Computers Limited (HCL), System Services, *Associate
Editor, Dataquest*

RECOGNITION, HONORS, AND AWARDS

- 2017 **Recognized in the top 5** of 400 prominent Management Information Systems (MIS) researchers in the 2017 update of the University of Arizona's h-index ranking. Also ranked 5th in 2015 study. A summary of this study can be found at https://ai.arizona.edu/sites/ai/files/resources/h-index_mis_2017-5_4.pdf
- 2017 **Recognized as the 3rd most frequently appearing author** in eleven high impact journals from 1977-2014 out of 11,204 authors. Ranked 5th in the three elite journals. See Everard, A; St. Pierre, K; and Heck, JL. (2017) "Contributors to the High-impact IS Journals (1977-2014): An Aid for Setting Research Standards," *Communications of the Association for Information Systems*: Vol. 40 , Article 4.
- 2016 Recipient of the **Stafford Beer Medal** for the best paper appearing in the *European Journal of Information Systems*. Awarded at the Annual Blakett Memorial Lecture in London in November 2016 (Co-Recipients: J. Gerow, J. Thatcher)
- 2015 **Ranked 5th in MIS Quarterly's 2015 Most Prolific Author List** (list of the 50 all-time most prolific authors)
- 2015 **Recognized in the top 5** of 400 prominent Management Information Systems (MIS) researchers in the 2015 update of the University of Arizona's h-index ranking. Also ranked 8th in 2010 study. A summary of this study can be found at <https://ai.arizona.edu/sites/ai/files/MIS510/h-index-2015-04.pdf>
- 2015 Awarded Runner-Up for the **2014 JSIS Best Paper Award**, for S. Tams, V. Grover, J. Thatcher, "Modern Information Technology in an Old Workforce: Toward a Strategic Research Agenda," *Journal of Strategic Information Systems*, Vol.23, No.4, 2014, pp.284-304.
- 2015 Awarded the College of Business & Behavioral Sciences' **2015 Senior Scholar Research Award for Excellence in Research**
- 2014 **Thompson Reuters' Web of Science awarded the Highly Cited Paper** designation to "Business Value of IT: An Essay on Expanding Research Directions to keep up with the Times," JAIS, 2008 (with R. Kohli). This indicates that it "received enough citations to place it in the top 1% of citations in the academic field of Computer Science based on the highly cited threshold for the field and publication year."
- 2013 **2013 Distinguished Alumni Award**, Indian Institute of Technology (IIT), New Delhi. Awarded at Convocation in November 2013.
- 2013 **Excellence in Graduate Teaching Award**, College of Business & Behavioral Sciences, Clemson University, 2013
- 2013 **Recognized in the top 10** of 400 prominent Management Information Systems (MIS) researchers in the 2012 update of the University of Arizona's h-index ranking. Also ranked 8th in 2010 study. A summary of this study can be found at <http://ai.eller.arizona.edu/resources/h-Index.pdf>
- 2013 Listed among **Highly Cited Researchers** from Thomson Reuters (list released in December 2013)
- 2012 **DATA BASE for Advances in Information Systems Best Paper Award** for 2011 for "The Successful Implementation of Customer Relationship Management (CRM) System Projects," (Vol.42, No.2, pp.9-31, with K. Saeed, W. Kettinger and S. Guha)

- 2012 **Alumni Award for Outstanding Achievement in Research.** This is Clemson University's highest honor for research.
- 2012 Clemson University Board of Trustees **Award for Faculty Excellence**
- 2012 **Decision Sciences Best Paper Award** for 2011 received for "Inter-Organizational System Usage and Supply Chain Integration: An Empirical Assessment," *Decision Sciences*, Vol. 42, No. 1, 7-42 (with K. Saeed, M. Malhotra). Cash Award of \$2,000
- 2012 Selected for **2012 Edition of Who's Who in America**
- 2011 Received the **Leadership Development Award** from the Global Information Technology Management Association (GITMA). Awarded at the 12th Annual Conference in Las Vegas, Nevada.
- 2011 Awarded the College of Business & Behavioral Sciences' **Senior Scholar Research Award for Excellence in Research**
- 2011 Clemson University Board of Trustees **Award for Faculty Excellence**
- 2011 Association for Information Systems **Spotlight Award for Lifelong Service to AIS, ICIS and AMCIS.** Awarded at the International Conference for Information Systems (ICIS), St. Louis, Missouri, December 2010.
- 2011 Recipient of the **Association for Information Systems Fellow Award** for "outstanding contributions to the Information Systems discipline in terms of research, teaching and service at a global level. Fellows "are expected to be a role model and an inspiration to colleagues and students within the discipline. In addition, they should be capable of commanding the respect of individuals from outside the discipline."
- 2010 **Recognized as the 3rd most productive author** globally on business process management research, with the highest productivity in the behavioral science paradigm. Houy, C., Fettke, P. and Loos, P., "Empirical Research in Business Process Management-Analysis of an Emerging Field of Research," *Business Process Management Journal*, Vol.16, No.4, pp.619-661.
- 2010 Clemson University Board of Trustees **Award for Faculty Excellence**
- 2009 **Recognized as the 3rd most influential scholar** based on the family of Hirsch Indices (sustained citation impact). Two hundred scholars were ranked based on impact in European and North American journals. Truex, D., Takeda, H., and Ceullar, M., "Assessing Scholarly Influence: Using the Hirsch Indices to Reframe the Discourse," *Journal of the Association for Information Systems*," Vol.10, No.7, pp.560-594.
- 2009 Clemson University Board of Trustees **Award for Faculty Excellence**
- 2009 **Recognized as the 4th most published researcher** (among 3,404 authors in 610 Universities in 48 countries) in the well regarded "basket of top 6 IS journals." Also ranked 5th in both the "top 9 journals" and the "top 3 journals" listings. Clark, J.G., Warren, J. and Au, Y.A., "Assessing Researcher Publication Productivity in Leading Information Systems Journals: A 2003-2007 Update," *Communications of the Association for Information Systems*, 24, February, 2009, pp.225-254.
- 2009 **Honorary Advisory Board,** Center for Global Outsourcing
- 2008 Received the **Leadership Development Award** from the Global Information Technology Management Association (GITMA)
- 2007 **Recognized as the 3rd most published author** in Gallivan, M.J., and Benbunan-Fich, R. "Analyzing IS Research Productivity: An Inclusive Approach to Global IS Scholarship,"

- European Journal of Information Systems*, 16, 2007, pp.36-53. The authors criticized the 2005 Huang and Hsu study that evaluated the “top 30” researchers in the world in IS. Their main criticisms were the North American centric nature of the study...non-US journals were not included, inclusion of some top practitioner journals rather than pure academic work & inclusion of editorials or invited pieces that may not be refereed. They indicate that it does not represent “global” productivity in this burgeoning field.
- 2007 Clemson University Board of Trustees **Award for Faculty Excellence**
- 2007 **Recognized as the 4th most published author** over 13 years in “A profile of information systems research published in *Information & Management*” (Volume 44, 2007, pp.1-11)
- 2007 **2nd Place, Journal of Operations Management Best Paper Award** for the article “Evolution in the Strategic Manufacturing Planning Process of Organizations” *Journal of Operations Management*, Vol. 24, 421-43. The award includes a plaque and \$1500 cash.
- 2006 **Recognized as the 3rd most productive researcher** in 3 leading IS journals based on an assessment of 2401 authors that published 1486 articles. **Ranked 4th** using a broader set of 7 top journals. Clark, J.G., and Warren, J., “In Search Of The Primary Suppliers Of Is Research: Who Are They And Where Did They Come From?” *Communications of the Association for Information Systems* (Volume 18, Article 15, 2006), 296-328
- 2006 Finalist, **Decision Sciences Best Article Award**, for “The Dark Side of Information and Market Efficiency in e-Markets” Vol.37, No.3, 2006, pp.297-324.
- 2006 Received Clemson University **Board of Trustees Award for Faculty Excellence**
- 2006 Received the **Stan Hardy Award** for “Examining the Impact of Interorganizational Systems on Process Efficiency and Sourcing Leverage in Buyer-Supplier Dyads,” as the outstanding paper published in 2005 in the field of Operations Management.
- 2005 Article entitled “An Empirically Derived Model for the Adoption of Customer-Based Interorganizational Systems” was ranked 16th of **50 Most Cited Articles in Decision Sciences from 1970-2005** (<https://wpcarey.asu.edu/dsjOnline/editorcorner.cfm>)
- 2005 Finalist, **Decision Sciences Best Article Award**, for “Examining the Impact of Interorganizational Systems on Process Efficiency and Sourcing Leverage in Buyer-Supplier Dyads,” Vol. 36, No. 3, 365-396
- 2005 **Recognized as the 1st (top) (adjusted count) and 3rd (normal count) most productive researcher in top IS journals** (among over 4200 IS faculty worldwide) from 1999-2003. Also recognized as “one of the most productive researchers during the past 13 years.” In Huang, H. and Hsu, H.S., “An Evaluation of Publication Productivity in Information Systems: 1999-2003,” *Communications of the AIS*, Vol.15, Article 31, 2005, pp.555-564.
- 2004 **Was second among IS authors** with three articles out of 58 listed in Whitman and Woszczyński’s 2004 study on “Exemplary Works of IS Research. (In Whitman, Michael E. and Amy B. Woszczyński (2004). “Exemplary Works in Information Systems Research,” In The Handbook of Information Systems Research, M. E. Whitman and A. B. Woszczyński (Ed.), Idea Group Publishing, Hershey, PA USA, 2004, 1-14.)
- 2004 **Runner-Up for Best Published Paper of 2003** Award for the Organizational Communications and Information Systems Division (OCIS) of the Academy of Management.

- 2004 **Excellence in Graduate Teaching Award**, College of Business & Behavioral Sciences, Clemson University, 2004
- 2004 Selected for the 2004 Edition of **Strathmore's Who's Who**
- 2003 Featured Faculty in President's **Annual Report** (Clemson University)
- 2003 Awarded the College of Business & Behavioral Sciences **Senior Scholar Research Award for Excellence in Research**
- 2002 Represented the College of Business & Behavioral Sciences in the **"Celebrating Research Forum"** at Clemson University. Made presentation to members of the Clemson Community on various research areas in Information Systems at the Belk Auditorium.
- 2001 – **Keynote Speaker** at the First Global Flexible Systems Conference, New Delhi, India (December)
- 2001- **Invited Co-Editor** (with Tom Davenport) for a *Special Issue of JMIS* on "Knowledge Management."
- 2000 **Invited to represent the Eastern United States** in the East vs. West Tri-annual IS Bowl at the *Americas Conference for Information Systems*, Long Beach, CA, August, 2000.
- 2000 Awarded the **Outstanding 2nd Year MBA Professor Award** by the MBA batch of 2000.
- 2000 Recognized as the 3rd (adjusted count) or 2nd (normal count) **most productive researcher in top IS journals** (among over 4200 IS faculty worldwide) from 1992-1996 in Athey, S. & Plotnicki, J., "An Evaluation of Research Productivity in Academic IT," *Communications of the AIS*, Vol.3, No.7 (March) 2000.
- 1999 Paper: An International Empirical Examination of Technology Architecture in the United States, United Kingdom, Taiwan, and India by Kirk D. Fiedler, University of South Carolina, Varun Grover, and James T. C. Teng) designated as **"best paper selection"** for the *Americas Conference on Information Systems*, Milwaukee, WI.
- 1999 **Invited to be Special Editor** for an issue of the *International Journal of Electronic Commerce* on "Electronic Commerce and Business Transformation"
- 1999 **Recognized by the PriceWaterhouse Coopers "Outsourcing World Achievement Award"** for "making a difference in the industry for significant contributions to advancing the theory and practice of outsourcing."
- 1999 Awarded The Darla Moore School of Business's **"Distinguished Faculty Researcher Award"** based on outstanding research contribution, impact & productivity.
- 1998 Listed in the 1998 Edition of **"International Who's Who in Information Technology."**
- 1998 Designated as an (Endowed) **Business Partnership Foundation Fellow** (for outstanding contribution to research, teaching, and service at the University of South Carolina)
- 1998 Recognized as the **most productive researcher in Information Systems** from 1991-1997 based on pages published in the top 6 journals (see Im, et.al., *Decision Line*, September/October, 1998, pp.12-16)
- 1998 **Outstanding MBA Professor Award** (based on student votes)
- 1998 Invited to be **Special Editor for an issue of *Decision Sciences*** (on the interface between IS and Operations) based on competitive proposal process.
- 97-98 6 papers received **Citations of Excellence and 5-star ratings** from Anbar Electronic Intelligence based on best research implications, best practical implications, and best originality of ideas and best readability.
- 1997 Received the college-wide **Alfred G. Smith Award for Excellence in Teaching** (1 of

- only 3 faculty to have ever won the college-wide award twice).
- 1997 Selected and listed in **“Who’s Who of International Professionals”**
 - 1996 5 Papers/Abstracts listed in the International Forum on Managing Information & Technology (**best business readings**), IMD, Switzerland.
 - 1996 Invited to edit a **Special Issue of Database** on “IT: The Next 50 Years” (in celebration of 50 Years of the Association of Computing Machinery (ACM))
 - 1996 Invited to Edit a **Special Issue of JMIS** on the “Impacts of Reengineering”
 - 1995 Research **Fellow**, College of Business Administration, University of South Carolina
 - 1995 Listed in *International Directory of Business Management Scholars and Research* published by Harvard Business School Publishing
 - 1995 University **Research Award** Nominee (USC Educational Foundation Research Award)
 - 1995 **Letter of Commendation** for Teaching from University President
 - 1995 **Co-Edited Special Section** on “Business Process Change” in *JMIS*
 - 1994 Invited to write **cover story article** for 25th anniversary issue of *Database*
 - 1993 **Outstanding Achievement Award**, Decision Sciences Institute (with James T.C. Teng)
 - 1993 Profiled as **“Faculty of the Future”** in the cover story of the *Columbian* magazine
 - 1992 **Research Fellow**, College of Business Administration, University of South Carolina
 - 1992 **Alfred G. Smith, Jr. Award for Excellence in Teaching**
 - 1990 Selected to **Beta Gamma Sigma** (Honorary Society)
 - 1988 Nominated for and participated in the **DSI Doctoral Consortium**
 - 1985 **Fellowship**, University of Pittsburgh
 - 1985 Selected to **Phi Kappa Phi** (Honorary Society)
 - 1985 **Letter of Merit** for completing the MBA program with a perfect GPA of 4.0/4.0
 - 1984 **Elected Editor**, MBA Newsletter at Southern Illinois University
 - 1983 **Assistantship**, Southern Illinois University
 - 1982 **"Best Five Thesis Award"** for B. Tech. Project, I.I.T., New Delhi
 - 1982 **Academic Merit Award**, Department of Electrical Engineering, I.I.T., New Delhi
 - 1977 **Senior Science Talent Scholarship**, based on a national examination

TEACHING ACTIVITIES

I have taught a variety of IS courses, although my major areas of teaching have been in the core IS management course, the telecommunications course at the Master's level and PhD research seminars. At the Katz School of Business, University of Pittsburgh, I was the only doctoral student to be hired as a lecturer teaching 2 MBA courses/semester. Over 12 years at the Moore School of Business (MSB), I was consistently evaluated at the highest level in the college and was fortunate enough to receive a number of teaching awards from both students and faculty (including two-time receipt of the college-wide Alfred G. Smith Award for Teaching Excellence and two-time Outstanding MBA Professor Award). At MSB I spent significant time directing the curriculum, procedures, and standards for all IS programs. My particular interest at USC was toward creating a top notch PhD program in IS, which we successfully accomplished as reflected in the placement quality. At Clemson, I have been involved in program and curriculum development at the undergraduate, graduate and PhD levels. The doctoral program is successful based on the quality of students and the intensive standards for doctoral requirements, student success in consortia (like ICIS), student publications (ranked as #1 among 700 institutions in a CAIS article) and student placements. My teaching at Clemson has focused exclusively on graduate courses, including the core MBA (MSIM) and PhD course in IS, as well as research seminars in classical IS research, theory and research methods. I have received the Outstanding Graduate Teaching Award twice at Clemson. My teaching evaluations for all courses across my career have consistently been high across the board (generally 4.6-5/5.0) and well above department averages.

COURSES TAUGHT:

- Introduction to Computer Information Systems (Graduate)
- Data Base Management Systems (Graduate)
- Systems Design (Undergraduate)
- Strategic Information Management (Graduate)
- Research Seminar in IS (Only Doctoral)
see: (<http://people.clemson.edu/~vgrover/mgt925/mgt925.htm>)
- Seminar on Research Methods (Only Doctoral)
see: (<http://people.clemson.edu/~vgrover/mgt905/mgt905.htm>)
- Research Project Seminar (Only Doctoral)
- Telecommunications Management (Undergraduate)
- Distributed Data Processing (Graduate)
- Telecommunications (Graduate)
- Information Systems (Graduate core course taught both on TV and in classroom)
see: (<http://people.clemson.edu/~vgrover/mgt861/syllabus.htm#top>)
- Executive MBA Core IS Course

INTERNATIONAL TEACHING:

- International MBA Program at Wirtschafts Universitat, Vienna, Austria (1996)
- La Pontificia Universidad Catolica Madre y Maestra, Santa Domingo, Dominican Republic (1992 and 1993) (taught with Spanish translators & translating equipment)
- Aarhus University, Aarhus, Denmark, Seminars on Digital Strategy and Competitive Advantage (2013, 2014)
- Seminars in Asia (Taiwan, Hong Kong, China, India, Denmark, Australia)

PH.D. DISSERTATIONS SUPERVISED (CHAIR/CO-CHAIR)

- **Connie Crook**, Sensory Predicate Matching to Enhance Rapport and Comprehension in Electronic Mail Communication, Final Defense, 1992
- **Myung Cheon**, Outsourcing of Information Systems Functions: A Contingency Model, Final Defense
- **Choong Lee**, Impact of Computing and Communications Technology on Structural Adaptation to Environmental Change: An Information Processing Paradigm, Final Defense, 1993
- **Albert Segars**, Strategic IS Planning: The Co-Alignment of Planning System Design With Organizational Context, Final Defense, 1994
- **Seung Jeong**, A Study of Implementation Inhibitors in IT-Enabled Business Process Redesign, Final Defense, 1995
- **Steven Simon**, The Relationship of IS Training Methods and Cognitive Ability to End User Satisfaction, Comprehension and Skill Transfer: A Field Experiment, Final Defense, 1994
- **Kathy Stewart**, The Investigation of Individual Attitude Toward an IT-Enabled Information Practice: A Prescription for Corporate Information Policy, Final Defense, 1996
- **Karen Papke-Shields**, Examining a Framework for Manufacturing Strategy and Technology Structure, Final Defense, 1997
- **Michelle Hiene**, The Dimensionality of Technology and Enablers of Effectiveness, Final Defense, 1999
- **Mark McMurtrey**, The Determinants of Job Satisfaction Among Systems Professionals: An Empirical Study of the Impact of CASE Tool Usage and Career Orientations, Final Defense,

1998

- **Subo Guha**, An Exploratory Study on Planning for Business Process Redesign Under Various Contexts, Final Defense, 1998
- **Ray Crepeau**, Career Anchors and Orientations of IS Professionals, Pre-proposal.
- **Bonnie Glassberg**, Individual Use of Web Technology: A Reconceptualization and Empirical Test of the Technology Acceptance Model, Final Defense, 2000
- **K.S. Im**, Information Technology, Coordination Costs and Firm Size, Status: Final Defense, 2000
- **Gary Hackbarth**. Web Revisitation , Final Defense, 2001
- **Khawaja Saeed**, “Defining Supply Chain Integration and Alliance Capability,” Final Defense, 2004
- **C. J. Duan**, An Event Based Analysis of Business Process Outsourcing and Corporate Performance, Final Defense, 2007.
- **Jaejoo Lim**, The Consumer Choice of E-Channels As a Purchasing Avenue: An Empirical Investigation of the Communicative Aspects of Information Quality, Final Defense, 2007
- **Ramakrishna Ayyagari**: What and Why of Technostress: Technology Antecedents and Implications, Final Defense, 2007
- **Nick Roberts**: Digital Drivers of Customer Agility and Competitive Activity: How Firms Use Information Technology to Sense and Respond to Market Opportunities in Hypercompetitive Environments, Final Defense, 2009
- **Ravi Narayanaswamy**, “Managing Business Technology Projects: View from a Control Perspective,” Final Defense 2009.
- **Mohammad Al Marzouq**: A Theory on the Sustainability and Performance of FLOSS communities, Final Defense, 2010
- **Pamela Galluch**: Interrupting the Workplace: Examining Stressors in an Information Technology Context, Final Defense, 2009
- **John Zimmer**: Information Seeking Behavior: The Effects of Relationalism on the Selection of Information Sources, Final Defense, 2010

- **Stefan Tams**, The Role Of Age In Technology-Induced Workplace Stress, Final Defense, 2010
- **Michael Dinger**: Understanding the Role of Embeddedness in Shaping IT Worker Behavior, Final Defense, 2011
- **Jennifer Gerow**: IT-Business Strategic Alignment: Meta-Analysis, Construct Development and Empirical Study, Final Defense, 2011
- **Michelle Carter**, Information Technology (IT) Identity: A Conceptualization, Proposed Measures, and a Research Agenda, Final Defense, 2012.
- **Kevin Craig**, The IT Identity Threat: Construct Definition, Development, and Tests of Its Effects, Final Defense, 2015
- **James Burleson**, Social Media Interaction- An Empirical Investigation and Research Agenda, Final Defense, 2015
- **Nikhil Bandodkar**, Essays on IS and Value Creation in Organizations: The Case of Innovation Balancing Acquisitions, C-Level Technology Directors, and the Acquisition of Entrepreneurial Information Technology Firms, Final Defense, 2017
- **Dan Jiang**, Can IT Be Fashionable? Conceptualization, Instrument Development and Consequences of Perceived Fashionableness of IT, Proposal Defense, 2017
- Guang Rong, Sam Otim, Jake London and Iaroslava (Gloria) Dutchak **still developing their topic**

PLACEMENTS OF MY PHD STUDENTS:

- University of North Carolina, Charlotte
- University of California at Riverside
- Iowa State University
- University of Ulsan
- Georgia State University
- University of Colorado, Denver
- Salisbury State University
- Boston College
- SUNY, Buffalo
- Dell Corporation

- University of North Carolina, Chapel Hill
- Florida International University
- Clemson University
- Bowling Green State University
- Samsung Corporation,
- Kennesaw State University
- Miami University
- Yonsei University, Korea
- Wichita State University
- University of Massachusetts, Boston
- South Carolina State University
- Kuwait University
- Roanoke College
- Le Moyne University
- University of South Carolina, Upstate
- Virginia Military Institute (VMI)
- HEC, Montreal
- University of Nebraska, Omaha
- Baruch College, CUNY
- Colorado State University
- University of Washington
- Washington State University
- CalPoly

OTHER STUDENT ACADEMIC COMMITTEES

- Chairman of over 50 Ph.D **comprehensive examination written committees**
- Chairman of over 50 Ph.D **oral examination committees**
- Chairman of over 25 Ph.D **advisory and qualifying examination committees.**
- Member of 15 other **exam and thesis** (both Masters and Doctoral) committees.
- Faculty Advisor on 7 **Graduate Field Study Projects** and over 40 **Independent Study Projects**
- **External Advisor** on 16 Graduate Thesis Committees (outside the USA: South Africa, China, India, Germany & Australia) and within USA (Case Western Reserve, University of Arkansas)

RESEARCH ACTIVITIES

My work follows a behavioral approach and generally focuses on the role of IT/IS and digitization in creation of value at all levels. Most of my emphasis has been in the areas of IS value, IS strategy, e-business, KM, reengineering, and innovation. More recently, I have extended my work to include the effect of IT on the individual in influencing identity and stress. I also take interest in introspective work on the IS field and its welfare. While my work employs a positivist epistemology, it is not locked into one philosophy or even methodology. I have conducted field surveys, experimental designs, structured interviews, content analysis, secondary data analyses (e.g., strategic group analysis, event studies), field experiments, and modeling. Most of my work has been published in major refereed journals and I recently co-edited three books on IT and process change. I have been fortunate enough to have received a number of research awards and have been consistently recognized as the 1st, 2nd, or 3rd most productive researcher in widely recognized major (A level) IS journals (e.g., *MIS Quarterly*, *Journal of MIS*, *Information Systems Research*) in ten independent published studies and the 2nd most influential researcher based on citation impact in a recent study. Since 1990, I am the 2nd most published researcher in the prestigious AIS “Basket of 6” journals. I have also participated in various prominent roles in national conferences (e.g., ICIS, DSI, AIS) and am involved in leadership roles (e.g., Senior Editorship) in numerous premier journals.

The lists below represent a fairly banal presentation of this work.

REFEREED JOURNAL ARTICLES

- With Gerow, J., Thatcher, J., “Can Political Skill Enhance Business and IT Knowledge?” **Information Systems Management** (forthcoming)
- With S. Tams, J. Thatcher, “Concentration, Competence, Confidence, and Capture: An Experimental Study of Age, Interruption-based Technostress, and Task Performance,” **Journal of the Association for Information Systems** (JAIS) (forthcoming)
- With D. Jiang, L. Jiang, “The Sphere of Influence of Information Systems Journals: A Longitudinal Study,” **Communications of the Association for Information Systems** (CAIS), Vol.41, 7, pp.150-178.
- With Sedera, D., Lokuge, S., Sarkar, S., Sarkar, S., “Innovating with Enterprise Systems and Digital Platforms: A Contingent Resource-Based View,” **Information & Management** (I&M) (forthcoming)
- With K. Lyytinen, “Management Misinformation Systems: A Time to Revisit,” **Journal of the Association for Information Systems** (JAIS), Vol.18, Issue 3, 2017.

- With M. Carter, S. Tams, “When Do I Profit? Uncovering Boundary Conditions on Reputation,” **Information & Management** (I&M), 54, 2017, pp.256-267.
- With J. Gerow, J. Thatcher, “Alignment’s Nomological Network: Theory and Evaluation,” **Information & Management** (I&M), Vol.53, No.5, 2016, pp.541-553.
- With R. Purvis, S. Tams, R. Henry, S. Davis, J. McGregor, “The Impact of Residual Risk and Resultant Problems on Information Systems Development Project Performance,” **Project Management Journal**, Vol.47, No.4, 2016, pp.51-67.
- With N. Bandodkar, “Factors Influencing the Extent of Co-Authorship in MIS Research: An Empirical Investigation,” **Communications of the Association for Information Systems** (CAIS), Vol.38, No.3, 2016, pp.84-105.
- With J. London, K. Craig, “A Historical Observation of the Intellectual and Institutional Structures of the Field,” **Communications of the Association for Information Systems** (CAIS), Vol.38, No.25, 2016, pp.432-476.
- With S. Tams, J. Thatcher, R. Pak, "Selective Attention as a Protagonist in Contemporary Workplace Stress: Implications for the Interruption Age," **Anxiety, Stress, & Coping** (ASC), Vol.28, No.6, 2015, pp.663-686.
- With M. AlMarzouq, J. Thatcher, “Taxing The Development Structure Of Open Source Communities: An Information Processing View,” **Decision Support Systems** (DSS), Vol.80, December 2015, pp.27-41.
- With D. Weathers, S. Swain, “Can Online Product Reviews Be More Helpful? Examining Characteristics of Information Content by Product Type,” **Decision Support Systems** (DSS), Vol.79, November 2015, pp.12-23
- With M. Carter, “Me, My Self, and I(I): Conceptualizing Information Technology (IT) Identity and its Implications”, **MIS Quarterly** (MISQ), Vol.39, No.4, 2015, pp.931-957.
- “Are We Losing Out with Digitization?” **Journal of Information Technology Case and Application Research**, Vol.17, Issue 1, 2015, pp.3-7 (Invited Editorial Essay)
- With K. Lyttinen, “New State of Play in IS Research: The Push To the Edge, **MIS Quarterly** (MISQ), Vol.39, No.2, 2015, pp.271-296.
- With J. Gerow, J. Thatcher, “Six Types of IT-Business Strategic Alignment: An Investigation of the Constructs and Their Measurement, **European Journal of Information Systems** (EJIS), 24, 2015, pp.465-491.

- With P. Galluch, J. Thatcher, "Interrupting the Workplace: Examining Stressors in an Information Technology Context," **Journal of the Association for Information Systems** (JAIS), Vol.16, No.1, 2015, pp.1-47
- With S. Tams, J. Thatcher, "Modern Information Technology in an Old Workforce: Toward a Strategic Research Agenda," **Journal of Strategic Information Systems** (JSIS), Vol.23, No.4, 2014, pp.284-304.
- With J. Gerow, J. Thatcher, P. Roth, "Looking Toward the Future of IT-Business Strategic Alignment through the Past: A Meta-Analysis," **MIS Quarterly** (MISQ), Vol. 38, No.4, 2014, pp.1159-1185.
- With S. Tams, A. Ortiz de Guinea Lopez de Arana, A., K. Hill, J. Thatcher, "NeuroIS – Alternative or Complement to Existing Methods? Examining the Holistic Effects of Neuroscience and Self-Reported Data" **Journal of the Association for Information Systems** (JAIS), Vol.15, Issue 10, 2014, pp.723-753.
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- With A. Segars, "Strategic IS Planning: The Coalignment of Planning System Design and Implications for Planning System Success", **Proceedings of the 1996 National Conference of the Decision Sciences Institute**, Orlando, 1996
- With J. Teng, S. Jeong, "Empirical Study of Business Process Reengineering Project Profile and Implementation Problems and Success", **Proceedings of the 1996 National Conference of the Decision Sciences Institute**, Orlando, 1996
- With K. Fiedler, J. Teng, "Information Technology Resources and Structure, **Proceedings of the 1996 National Conference of the Decision Sciences Institute**, Orlando, 1996
- With M. McMurtrey, J. Teng, "Systems Development and Organizational change: Two Case Studies", **Proceedings of the 1996 National Conference of the Decision**

Sciences Institute, Orlando, 1996

- With G. Hackbarth, “Impact of IT Networks on Organizational Memory”, **Proceedings of the 1996 National Conference of the Decision Sciences Institute**, Orlando, 1996
- With A. Segars, “Exploring Alternative Models for the Adoption of Innovative Telecommunications Technologies”, **Proceedings of the Association for Information Systems**, Pittsburgh, August, 1995.
- With R. Sabherwal, “Governance Mechanisms for Remote Software Development”, Research Exchange, **16th Annual International Conference on Information Systems**, Amsterdam, December, 1995.
- With D. Steele, M. Malhotra, “Evaluating the Relevance of POM Research”, **Proceedings of the 1995 Decision Science Institute National Meeting**, Boston, MA, 1995.
- With A. Segars, “The Relationship Between Organizational Characteristics and Information System Structure: An International Survey”, **Proceedings of the 1995 Decision Science Institute National Meeting**, Boston, MA, 1995.
- With K.D. Fiedler, J.Teng, “Technology Architecture: Examining a Data Driven Model”, **Proceedings of the First Association of Information Systems Conference**, August, 1995, Pittsburgh, PA.
- With A. Segars, “Radical and Incremental Models of Telecommunications Adoption”, **Proceedings of the First Association of Information Systems Conference**, August, 1995, Pittsburgh, PA.
- With J. Teng, M. Cheon, "The Information System Outsourcing Decision: Empirical Test of a Strategy-Theoretic Discrepancy Model", **Proceedings of the 1994 Decision Science Institute National Meeting**, Honolulu, Hawaii, 1994
- With K. Fiedler, J. Teng, "An Examination of the Relationship Between Competitive Strategy and the Scope of Information Technology Enabled BPR", **Proceedings of the 1994 Decision Science Institute National Meeting**, Honolulu, Hawaii, 1994
- With M. Cheon, J. Teng, "Evolution, Trend and Current Status of IS Outsourcing", **Proceedings of the Decision Science Institute National Meeting**, Wash, D.C., 1993
- With A. Segars, W. Kettinger, "Strategic Uses of Information Technology: A Longitudinal Analysis of Organizational Strategy and Performance", **Proceedings of the 1993 Decision Science Institute National Meeting**, Washington, D.C., 1993

- With M. Cheon, J. Teng, "A Contingency Model of Outsourcing Information Systems Functions", **Proceedings of the Second International Decision Science Institute Conference**, Seoul, 1993.
- With S. Jeong, William J. Kettinger, C. Lee, S. Simon, "An Examination of Managerial Roles of the Chief Information Officer," **Proceedings of 1992 Decision Sciences Institute National Meeting**, San Francisco, 1992.
- With James T.C. Teng, "Factors Contributing to the Successful Implementation of Customer-Based Inter-Organizational Systems," **Proceedings of 1992 Decision Sciences Institute National Meeting**, San Francisco, 1992.
- With Manoj K. Malhotra, Daniel C. Steele, "Identifying Important Manufacturing Issues," **Proceedings of 1992 Decision Sciences Institute National Meeting**, San Francisco, 1992.
- With G. Premkumar, "The Effects of Environmental Dynamism and Complexity on Individual Scanning Behavior," **Proceedings of the 21st Annual Decision Sciences Institute Conference**, San Diego, November 1990.
- With William R. King, E. H. Hufnagel, "Strategic Systems: What Is Really Being Done?," **Proceedings of Proceedings of the Joint International Symposium on Information Systems**, Sydney, Australia, March 1988.
- With W. R. King, E. H. Hufnagel, "Seeking Competitive Advantage Using Information-Intensive Strategies," **Proceedings of the NYU Symposium on Information Technology and Strategic Management**, June 1986.
- With K. Krishnan, Presentation, "Interorganizational Marketing Information Systems: A Strategic Framework," **The International Academy of Management and Marketing**, Detroit, MI, April 11-14, 1991 (unpublished presentation)
- With W. R. King, "Organizational Factors Influencing the Strategic Management of Information Technology," **Managing Information for Competitive Advantage, University of Illinois, Urbana**, November 13-15, 1986 (unpublished presentation)

CITATION ANALYSIS

Based on Harzing's Publish or Perish program that uses Google Scholar for computing a variety of citation metrics, **Varun Grover has been cited 24,117 times with an h-index score of 73** (metric of cumulative impact of a researchers output). 23 of his papers have over 1000 citations each, 12 have over 500, 31 have over 200, 54 of his papers have received over 100 citations each and 90 have received over 50 as of 03/2015. The 31 papers with over 200 citations are Strategic Information-Systems Revisited – A Study In Sustainability And Performance (579), Reexamining Perceived Ease Of Use And Usefulness – A Confirmatory Factor-Analysis (1376), An Empirically Derived Model For The Adoption Of Customer-Based Inter-organizational Systems (734), The implementation of business process reengineering (614), The Effect of Service Quality and Partnership on Outsourcing of IS Functions (1083), Strategic information systems planning success: An investigation of the construct and its measurement (741), General Perspectives on Knowledge Management: Fostering a Research Agenda (858), The Initiation, adoption and Implementation of Telecommunications Technologies in US Organizations (663), Shaping Agility through Digital Options: Re-conceptualizing the Role of Information Technology (1797), Decision to Outsource Information systems Functions: Testing a Strategy-Theoretic Discrepancy Model (422), Six myths of information and markets: Information technology networks, electronic commerce, and the battle for consumer surplus (242), An Assessment of Survey Research in POM: From Constructs to Theory (777), Toward a Theory of Business Process Change Management (371), A Re-examination of IT Investment and the Market Value of the Firm: An Event Study (402), Theoretical Perspectives on the Outsourcing of Information Systems (404), The Influence of Information Technology Diffusion and Business Process Change on Perceived Productivity (266), A Descriptive Study on the Outsourcing of Information Systems Functions (297), Computer Playfulness and Anxiety: Positive and Negative Mediators of the System Experience Effect on Perceived Ease of Use (367), Business Process Change And Organizational Performance: Exploring An Antecedent Model (263), Profiles Of Strategic Information Systems Planning (272), Information Systems Effectiveness: The Construct Space And Patters Of Application (265), Types Of Information Technology Capabilities And Their Role In Competitive Advantage: An Empirical Study (693), The Role Of System Trust In Business-To-Consumer Transactions (318), Transaction Cost Framework in Operations and Supply Chain Management Research: Theory and Measurement (388), , Examining the Impact of Inter-Organizational Systems on Process Efficiency and Sourcing Leverage in Buyer-Supplier Dyads (290), Business process reengineering: a tutorial on the concept, evolution, method, technology and application (203), The chief information officer: A study of managerial roles (203), Information technology innovations: general diffusion patterns and relationship to innovation characteristics (213), Technostress: technological antecedents and implications (222), Strategic information systems planning: Planning system dimensions, internal co-alignment, and implications for planning effectiveness (215)

Results from Publish or Perish Program 12/31/2015)

Papers:304,Citations:23760,Years:28,Cites/year:848.57,Cites/paper:78.16/11.0/0,Cites/author:1026 2.87,Cites/author/year:366.53,Papers/author:124.37,Authors/paper:2.99/3.0/3,h-index:71 (88%),g-index:153 (99%),hc-index:45,hI-index:25.98,hI-norm:47,hI,annual:1.68,AWCR:1748.70,AW-index:41.82,AWCRpA:732.17,e-index:125.86,hm-index:38.78,"2015-12-31"

GRANTS/FUNDED RESEARCH (*w/overhead)

Year	Amount	Role	Topic	Source
1993	\$729	Co-Investigator	"Strategic and Tactical POM Issues in the 1990s: A Delphi Study,"	Competitive Grant, University of South Carolina, Research and Productive Scholarship Faculty Grant
1992-93	\$28,434*	Chief Investigator of team project	"Applying Information Technology to Enhance Organizational Effectiveness in a Global Environment"	Center for International Business Educational Research, US Department of Education, University of South Carolina
1993	\$497	Co-Investigator	"An Empirical Examination of the Make-or-Buy Software Development Strategies"	Competitive Grant, University of South Carolina, Research and Productive Scholarship Faculty Grant
1993-94	\$31,855*	Chief Investigator of team project	"Applying Information Technology to Enhance Organizational Effectiveness in a Global Environment"	Center for International Business Educational Research, US Department of Education, University of South Carolina
1994-95	\$28,470*	Chief Investigator of team project	"Applying Information Technology to Enhance Organizational Effectiveness in a Global Environment"	Center for International Business Educational Research, US Department of Education, University of South Carolina
1995-96	\$26,300*	Chief Investigator of team project	"Information Technology, Innovation And Productivity: Facilitating Competitiveness In A Global Environment"	Center for International Business Educational Research, US Department of Education, University of South Carolina
1996-97	\$26,300*	Chief Investigator of team project	Information Technology, Innovation And Productivity: Facilitating Competitiveness In A Global Environment."	Center for International Business Educational Research, US Department of Education, University of South Carolina
1997-98	\$24,600*	Chief Investigator of team project	Investment in IT Infrastructure and National Productivity.	Center for International Business Educational Research, US Department of Education, University of South Carolina
1998-99	\$6,000	Chief Investigator of team project	Information Technology and Inter-organizational Relationships in Global Markets	Center for International Business Educational Research, US Department of Education, University of South Carolina
1998-99	\$18,000*	Chief Investigator of team project	Market Structures and Inter-Organizational Relationships in the Information Age	Center for International Business Educational Research, US Department of Education, University of South Carolina
1999-00	\$2,500	Chief Investigator of	Information Technology and Inter-organizational	Center for International Business Educational Research, US Department

		team project	Relationships in Global Markets	of Education, University of South Carolina
1999-00	\$4,000	Chief Investigator of team project	Market Structures and Inter-Organizational Relationships in the Information Age	Center for International Business Educational Research, US Department of Education, University of South Carolina
1999-00	\$39,400	Chief Investigator of team project	Predicting Repeat Website User Intentions	Government Commission on Higher Education (pending)
2000-01	\$6,000	Chief Investigator of team project	Information Technology and Inter-organizational Relationships in Global Markets	Center for International Business Educational Research, US Department of Education, University of South Carolina
2001-02	\$3,500	Chief Investigator of team project	Information Technology and Inter-organizational Relationships in Global Markets	Center for International Business Educational Research, US Department of Education, University of South Carolina
2008	\$2,900	Chief Investigator of team (w/N. Roberts) project	Information Technology, Agility and Competitive Activity	CBBS Summer Grant, Clemson University
2008	\$7,500	Chief Investigator of team (w/P. Galluch) project	Finding Technological Solutions to Stressors in the Workplace	Creative Inquiry Grant, Clemson University
2003-2016	\$143,000	W.S. Lee Endowed Chair	Projects on IT and Organizational Effectiveness	Duke Energy Endowment

SERVICE ACTIVITIES

OVERVIEW

I have been involved in a number of leadership roles in the profession. The majority of these came about through invitations to be the editor of major journals. I am currently Senior Editor of *MIS Quarterly Executive*, and Editor of the Section on Breakthrough Research at *JAIS*. I am Senior Editor (*emeritus*) of three journals, including *MISQ* and *JAIS*, two top journals in our field. I edited an interesting special issue of *Database* that celebrated the 50th Anniversary of the Association of Computing Machinery (ACM). I also edited two special issues of *JMIS* on business process change, one in *Decision Sciences*, and one in the *International Journal of Electronic Commerce*. I co-edited with Thomas Davenport (well known for his Harvard Press books on reengineering and knowledge management) a special issue of *JMIS* on Knowledge Management. Recently, I co-edited a Special Issue of *MIS Quarterly Executive* as well as an issue of *MIS Quarterly* on value co-creation. I am also involved as a Senior Editor, Associate Editor, Departmental Editor, or Advisory Editor of 17 other journals (including *JMIS*, *JOM*, etc.). I am Program Chair for AMCIS, have been on the Program Committee numerous times for the *International Conference for Information Systems* (ICIS) and have been track-chair of IS for ICIS and the National Decision Sciences Institute Conference, and co-chair of both the AMCIS and ICIS doctoral consortia as well as the MIS Camp (twice). In addition, I am editor of a number of topics on the 4000+ member IS World virtual community. I am also an ad-hoc reviewer for 15 journals, the National Science Foundation and the Social Science & Humanities Research Council of Canada.

I extensively travel to give research presentations or participate in panels at various conferences and institutions around the world. I have been invited to give over a dozen keynote or Plenary addresses. Additionally, I have been involved in leadership roles within the Department of Management Science, College of Business & Behavioral Sciences, Clemson University, including Chair of the Promotion & Tenure Review Committee, post-tenure review, the recruitment of chaired professors and other faculty, doctoral students, and participation in numerous committees related to recruitment, graduate programs, etc. I was involved in dozens of committees at the Department and College level during my 13 years at the Moore School of Business.

MAJOR CONFERENCE ACTIVITIES

- **Member, ICIS and AMCIS Executive Committees**, 2015-2018
- **Program Chair** (with S. Schiller, A. Bush), *Americas Conference for Information Systems*, 2018 in New Orleans, LA.
 - Award Committee for AMCIS 2017 Best Paper
- **Conference Committee and Doctoral Consortium Chair** (with G. Gable), *International Conference for Information Systems*, 2017 in Seoul, S. Korea.
 - 2017 ICIS Best Dissertation Committee

- **Conference Committee and Doctoral Consortium Chair** (with A. Rai), *Americas Conference for Information Systems*, 2016 in San Diego, CA.
- **Chair**, AIS Early Career Award Selection Committee, 2015 and 2016.
- **Track Chair** (with Andy Schwarz) on “Celebrating the 20th Anniversary of AMCIS: Examining IS History.” 2014 *Americas Conference on Information Systems*, Savannah, GA.
- On Program Committee (**Associate Editor & Reviewer for two tracks**), 2013 *International Conference for Information Systems* (ICIS) in Milan.
- **MIS Camp Chair** (with P.Wang), 2013 *Americas Conference on Information Systems*, Chicago, IL.
- **Track Chair** (with E. Wang), IT and Service Management, 2012 *International Conference for Information Systems* (ICIS) in Orlando.
- **Program Chair** (with Elena Karahanna, Omar El Sawy), Society for Information Management *Pre-ICIS Academic Workshop*, 2010 on "New IS Leadership Roles for a Digital World," St. Louis, MO, December 11th, 10am-5pm.
- **Advisory Board** of the *9th International Conference on Mobile Business* (ICMB) and the 9th Global Mobility Roundtable (GMR), Greece, June 2010.
- **New Faculty Camp Chair** (with Julie Kendell), *2009 Americas Conference on Information Systems*, San Francisco, CA.
- On Program Committee (**Associate Editor & Reviewer**), 2009 *International Conference for Information Systems* (ICIS) in Phoenix.
- **Doctoral Consortium Chair** (with Rajiv Sabherwal), *2005 Americas Conference on Information Systems*, Omaha, Nebraska
- On Program Committee (**Associate Editor & Reviewer**), 2004 *International Conference for Information Systems* (ICIS) in Washington, D.C.
- On Program Committee (**Associate Editor & Reviewer**), 1999 *International Conference for Information Systems* (ICIS) in Charlotte.
- On Program Committee (and **Associate Editor**) of the 1997 *International Conference for Information Systems* (ICIS) in Atlanta

- **Track Chair** for MIS (with Bill Doll) at the *National Conference of the Decision Sciences Institute*, Orlando, November 1996 (236 MIS papers, panels, tutorials, table topics).
- **Counselor** at the New Faculty Camp, *Americas Conference on Information Systems*, 1998 (Baltimore). **Counselor** at the New Faculty Camp, *Americas Conference on Information Systems*, 1999 (Milwaukee). **Counselor** at the New Faculty Camp, *Americas Conference on Information Systems* 2000, (Long Beach).
- **Doctoral Consortium Faculty Advisor** (at numerous ICIS and AMCIS)
- **Session Chair** (at ICIS, DSI, and AIS), **Panel Member** (at ICIS, AIS and DSI conferences), , **Discussant & Presenter** at numerous other conferences.
- On the **IS Bowl Team** for East vs. West Tri-annual Quiz Bowl at the 2000 *Association of Information Systems Conference*, Long Beach.

ELECTRONIC CONTRIBUTIONS (ON IS WORLD)

- Author of "A Tutorial on IS Survey Research: From Theory to Practice" (a tutorial on IS World's Survey Research Site (<http://people.clemson.edu/~vgrover/survey/MIS-SUVY.html>))
- Co-Editor of IS World Research Page on "IS and Organizational Effectiveness"(at: <http://business.clemson.edu/isc/>)(2000-2008)
- USC-CIBER Web Site (<http://dmsweb.badm.sc.edu/grover/ciber/ciberbpr.htm>) (w/Fiedler & Teng)(1995-2005)

EDITORSHIP

- **Editor**, Special Issue of the Journal of Management Information Systems (JMIS) on "Strategic Value of Big Data and Business Analytics," (With R. Chiang, TP Liang, D. Zhang) (2017)
- **Senior Editor**, Journal of the Association for Information Systems (JAIS) in charge of "Interdisciplinary and Path Breaking Research" Section (2015+)
- **Senior Editor**, MIS Quarterly Executive (2012+)
- **Editor**, Special issue of MIS Quarterly Executive on "Leadership Roles for a Digital World," (With E. Karahanna and O. El Sawy) (2011)

- **Editor**, Special issue of the MIS Quarterly (MISQ) on “Co-creating IT Value: New Capabilities and Metrics for Multi-Firm Environments,” (with Rajiv Kohli) (2009-2011)
- **Senior Editor**, MIS Quarterly (MISQ) (2006-2009)
- **Senior Editor**, Journal of the Association for Information Systems (JAIS) (2005-2007; 2008-2011)
- **Senior Editor**, Data Base for Advances in Information Systems (2001+)
- **Associate Editor** for Decision Sciences (DS) (2010-2012; 2012+)
- **Associate Editor** for MIS Quarterly (MISQ) (2002-2005)
- **Associate Editor** for the Journal of Management Information Systems (JMIS)(1995+)
- **Associate Editor** for the Journal of Operations Management (JOM)
- **Associate Editor** for the International Journal of Electronic Commerce (IJEC)
- **Associate Editor** for Database for Advances in Information Systems (1999-2003)
- **Associate Editor**, Journal of Information Technology Cases and Applications (2002)
- **Developmental Associate Editor** for MIS Quarterly (2000)
- **Editor**, Special issue of the Journal of Management Information Systems (JMIS) on “Knowledge Management” (with Thomas Davenport) (Spring 2001)
- **Editor**, Special Issue of the International Journal of Electronic Commerce on "Business Process Change and Electronic Commerce" (Volume 3, Number 4, 1999) (with Albert H. Segars)
- **Editor**, Special Issue of Decision Sciences on "The Interface Between IS and Operations" (with M. Malhotra) (Vol.30, No.4, 1999)
- **Editor**, Special Issue of Database on “IT: The Next 50 Years,” published in December 1996 (in celebration of the 50th Anniversary of the *Association for Computing Machinery*)
- **Editor**, Special Issue of the Journal of Management Information Systems (JMIS) on "The Effectiveness of Business Process Change" (with W. Kettinger) (published in Summer, 1997).

- **Editor**, Special Issue of the Journal of Management Information Systems (JMIS) on “Business Process Change,” (with W. Kettinger) (published in Summer, 1995).
- **Editor**, Business Process Change: Concepts, Methods and Technologies, Idea Group Publishing, 1996 (with W. Kettinger)
- **Editor**, Process Think: Winning Perspectives For Business Change in the Information Age, 2000 (with W. Kettinger)

EDITORIAL BOARDS

- **Editorial (Advisory) Board**, Information Systems Journal
- **Advisory Board**, Journal of Operations Management
- **International Advisory Board**, International Journal of E-Business Research (June 30, 2010-12; June 30, 2012-15)
- **Editorial Advisory Board**, Encyclopedia of E-Commerce Development, Implementation, and Management, IGI Global (2014+)
- **Advisory Board**, Advances in Management Information Systems, Research Monograph Series, M.E. Sharpe Publishing
- **Advisory Editor**, Journal of Global Information Technology Management
- **Editorial Advisory Board**, Advances in E-Collaboration (AECOB) Book Series
- **Editorial Advisory Board**, International Journal of Business Information Systems
- **Editorial Advisory Board**, Business Process Management Journal
- **Editorial Advisory Board**, International Journal of Information Integrity
- **Advisory Editor**, Journal of Information Technology Cases and Applications
- **Editorial Advisory Board**, International Journal of Information Systems and Management
- **Editorial Board**, Internet Encyclopedia (John Wiley)
- **Editorial Board**, Decision Sciences Journal
- **Board of Editors**, MIS Quarterly Executive
- **Board of Editors**, Journal of Strategic Information Systems,
- **Board of Editors**, Journal of Market Focused Management,
- **Editorial Board**, Journal of Information Technology Management,
- **Editorial Board**, Journal of E-Collaboration
- **Editorial Board**, Journal of Management Systems,
- **Board of Reviewers**, MIS Quarterly Special Issue on Curricula and Pedagogy

JOURNAL/NSF REVIEWER

- Management Science, Ad-Hoc Reviewer, 1995-present
- Journal of Management Studies, Ad-Hoc Reviewer, 1995

- Communications of the AIS, Ad-hoc Reviewer, 1999
- Communications of the ACM, Ad-hoc Reviewer, 1999-present
- Journal of the AI, Ad-hoc Reviewer, 1999
- Journal of Organizational Computing, Ad-Hoc Reviewer, 1995-present
- Database: Ad-Hoc Reviewer, January 1992 - present
- Decision Sciences: Ad-Hoc Reviewer, 1992 - present
- Journal of International Information Systems: Reviewer, 1991
- European Journal of Information Systems: Ad-Hoc Reviewer, 1993-present
- OMEGA: The Int'l Journal of Management Science: Ad-Hoc Reviewer, 1993-present
- Organizational Science, Ad-Hoc Reviewer: 1993-present
- IEEE Transactions on Engineering Management: Ad-Hoc Reviewer, 1993-present
- Journal of MIS: Ad-Hoc Reviewer, 1990 - present
- INFOR, Information Systems and Operations Research: Ad-Hoc Reviewer, 1995-present
- MIS Quarterly: Ad-Hoc Reviewer, 1989 - present
- Information Systems Research: Ad-hoc Reviewer, 1996
- National Science Foundation, Ad-hoc reviewer
- Social Science & Humanities Research Council of Canada, Review Board
- Research Grants Council, Hong Kong, Ad-hoc Reviewer
- Israel Science Foundation (ISF), Ad-hoc Reviewer

PROFESSIONAL ASSOCIATIONS

- Global Research Council, Business Technology Management Institute (BTM)
- The Association for Information Systems (AIS)
- INFORMS
- Decision Sciences Institute (DSI)
- The Association for Computing Machinery (ACM)
- Information Resource Management Association (IRMA)
- Center for Global Outsourcing (CGO)

KEYNOTE SPEECHES

- **Keynote Speaker** at the JAIS Theory Development Workshop, *International Conference on Information Systems*, Dublin, Ireland, December 2016.
- **Keynote Speaker** at the 15th *Wuhan International Conference on E-Business*, Wuhan, China, May-June, 2016. This is the largest conference on technology and business in China, June 2016.

- **Panel Keynote Speaker** (with Bernard Tan and Arun Rai) at the *DIGIT Workshop*, Milan, Italy. The talk was “Embracing Theoretical and Methodological Breakthroughs in IT Adoption and Diffusion,” December 2013.
- **Keynote Speaker** of the *10th Annual International Smartsourcing Conference* at Solbridge International School of Business in Daejeon, Korea. The talk was on the "Three Worlds of Academic Research, Media and Practice in Outsourcing," June, 2012.
- **Keynote Speaker** of the *12th Global Information Technology Management Association (GITMA) World Conference* in Las Vegas, Nevada in June 2011. Talk was titled the "the playground for Information Systems research: moving to the edges"
- **Keynote Speaker**, "Launching a Research Career," *Pacific Conference on Information Systems (PACIS)*, Doctoral Consortium, July, 2010.
- (Also participated in a **Panel** - with R. Agarwal, D. Straub, K. Lyytinen, and J. George - on "How to do Impactful Research.")
- **Keynote Speech**, "Is IS Research Contributing? Implications for Process and ERP Research," *Pre-ICIS Workshop on Enterprise Systems*, Phoenix, AZ, December 2009.
- **Keynote Speaker**, “Research Ideas, Projects, Publications & Programs – Talking about doing,” at the *KPMG PhD Project*, San Francisco, August 5, 2009.
- **Keynote Speaker** at the *8th Wuhan International Conference on E-Business*, Wuhan, China, June, 2009. This is the largest conference on technology and business in China. Speech on “Aspirations and Contributions of Information Systems Research.”
- **Keynote Speaker at the Presidential Luncheon** of the *9th Global Information Technology Management Association (GITMA) World Conference* in Atlanta Georgia, 2008. Talk was titled the "musings, aspirations, and ideals of information systems research in a global environment."
- **Plenary Keynote Speaker** at the *4th Annual Conference on Information Technology and Management* in Chandigarh, India in July 2006. The conference was sponsored by the Information Institute (USA), the Confederation of Indian Industries, and the Management Development Institute (India).
- **Keynote Speech** made at the *Second Annual Outsourcing Conference* at the Sheraton Hotel & Towers in New York City, August 2003.
- **Plenary Address** at the *First Global Flexible Systems Management Conference* in New Delhi, India, 2000.

SUMMARY OF OTHER MISCELLANEOUS ACTIVITIES (DETAILS NOT LISTED)

University Service

- Chair/Member of Numerous Service/Strategic Planning/Curriculum Committees at University, Departmental and College Levels (e.g.,
 - President's Advisory Council
 - University Faculty Senate,
 - Promotion & Tenure Review Committee (Chair)
 - Student Academic Responsibility Committee (Chair),
 - Post-Tenure Review Committee
 - Dean's T&P Advisory Committee,
 - Committee for Teaching Effectiveness
 - Endowed Chair Recruiting Committee (numerous)
 - Academic Integrity Committee
 - Graduate Awards Committee
 - Lecture Series Committee (Chair)
 - MS Program Committee (Chair),
 - PhD Recruitment (Chair),
 - Faculty Recruitment (Chair),
 - Graduate Council,
 - Graduate Division Strategic Planning Committee,
 - Department T&P revision committee,
 - Masters Fellowship Interview Panel,
 - Summer Faculty Research Grant Evaluation Panel
 - Departmental Curriculum Revision,
 - Joint Committees with College of Engineering on IT initiatives
 - Undergraduate Scholastic Petitions Committee (Chair),
 - Department Chair Evaluation Committee (Chair),
 - Professional Ethics Committee (Chair),
 - Adjunct Professor Activities (Coordinator)
 - Graduate Program Committee
 - Selection Committee for 3 University Search Committees for Endowed Chairs (in Electrical Engineering, Optics, Materials)

Conferences

- Session Chair/Discussant at several National/International Conferences
- Co-Chair, *Americas Conference for Information Systems*, 2017, Best Paper Award Committee
- Invited and Participated in Senior Scholar Slam at the *International Conference for Information Systems*, 2014, 2015 and 2016.
- Doctoral Consortium Faculty Advisor, *International Conference for Information Systems*, 2007, 2016.
- Doctoral Consortium, Faculty Advisor, *Americas Conference for Information Systems*, 2004 (NYC), 2014 (Savannah); 2015 (San Juan)
- Counselor (Mentor) for MIS New Faculty Camp, *Americas Conference for Information Systems*, 1998 (Baltimore), 1999 (Wisconsin) and 2000 (Long Beach).
- North American Region Member of the AIS Fellows Selection Committee, 2011
- Various MISQ and JAIS Paper Development Workshops at ICIS or AMCIS: MISQ (2004), JAIS (2007), JAIS (2008), JAIS (2009), JAIS (2010), MISQ (2011), JAIS (2011), MISQ (2016)
- Editorial Advisor, Workshop for the *Journal of the AIS* (JAIS) at the *International Conference on Information Systems* (ICIS), 2005; Editorial Advisor, Workshop for the *Journal of the AIS* (JAIS) at the *Americas Conference on Information Systems* (AMCIS), 2006; Editorial Advisor, Workshop for the *Journal of the AIS* (JAIS) at the *International Conference on Information Systems* (ICIS), 2006; Editorial Advisor, Workshop for the *MIS Quarterly Executive* (MISQE), *Americas Conference on Information Systems* (AMCIS), 2007; JAIS sponsored Theory Development Workshop at the *International Conference on Information Systems* (ICIS), Montreal, 2007, Workshop for the *MIS Quarterly Executive* (MISQE), *Americas Conference on Information Systems* (AMCIS), 2008
- Book Reviewer for West Publishing, John Wiley, Irwin & Prentice Hall.
- Conference Boards: Expert Systems Conference, Hilton Head: Reviewed Papers, May 1990; IBSCUG Conference, Columbia, S.C.: Review Board, July 1991; International Conference on Information Systems (ICIS), New York: Editorial Review Board, December 1991; International Conference on Information Systems (ICIS), Dallas, Texas: Editorial Review Board, December 1992; National Decision Sciences Conference: Committee for Best Dissertation Award, November 1992; International Conference on Information Systems (ICIS), Helsinki, Finland: Editorial Review Board, December 1998; 2nd International Conference on Outsourcing of Information Services (ICOIS 2001) Organizing Committee, Bayreuth (Germany); HICCS Reviewer 2001; INFORMS Conference on Information Systems

& Technology (CIST), San Jose, CA, Program Committee, November 2002; International Conference on Information Systems (ICIS), Barcelona, Spain: Editorial Review Board December 2002, INFORMS Conference on Information Systems & Technology (CIST), Atlanta, GA, Program Committee, November 2003. Austin Mobility Roundtable, Austin, Texas, March 2004 (Program Committee), International Conference on Information Systems (ICIS), 2004, Washington, D.C: Review Board, Information Systems Research (ISR), Special Issue Board for issue on Digital Systems and Competition, 2008. Advisory Board, 9th Global Mobility Roundtable (GMR), Greece, June 2010; PACIS, Taipei, July 2010, Committee for Best Paper Award; National Decision Sciences Conference: Committee for the Elwood Buffa Dissertation Award, November 2010, Committee for Best Paper Award; National Decision Sciences Conference: Committee for the Elwood Buffa Dissertation Award, November 2011, . Program Committee member in Wuhan International Conference on e-Business, Wuhan, China, May, 2012, 2013, 2014, 2015 and 2016.

External Reviews

- Have written external reviews for tenure and/or promotion to Associate or Full Professor for the following schools: Indiana University, Boston College, Florida International University, University of Colorado, Northeastern University, University of Missouri (3), Iowa State University, Mississippi State University, University of Richmond, University of Georgia, Rutgers University, University of Texas, University of North Texas, University of Oklahoma, University of Dayton, University of Pittsburgh, Cornell University, College of William and Mary, University of North Carolina at Charlotte, University of Memphis (2), City University of Hong Kong, Utah State University (2), University of Texas, University of Maryland, University of Illinois, University of North Carolina at Greensboro. University of Massachusetts Amherst, Kent State University, Brigham Young University.

Selected Seminars (International/Miscl.)

- Conducted a Seminars at the Indian Institute of Technology, New Delhi on "IS Research and Practice," in 1999.
- University of Dayton (Speaker Series), 2000; University of Alberta (Speaker), 2001, University of Kansas (Speaker Series), 2003, University of Georgia (Speaker Series), 2004, University of North Carolina at Greensboro (Speaker Series), 2007, University of North Carolina at Charlotte, 2008 (Speaker Series), University of Maryland, 2008, University of Memphis 2009 (Speaker Series), City University of Hong Kong, 2010 (Eminent Scholar Series), Florida State University, 2010 (Speaker Series), HEC Montreal (2011) (Speaker Series), IIT, Delhi (2011), Morgan State University (2012), City University of Hong Kong (2012), Yonsei University (Korea) (2012), KAIST (Korea) (2012), IIT Delhi (2012), Oklahoma State University (2012), University of Nebraska (2012), Case Western Reserve (2013), University of Georgia (2013), Iowa State University (2014), Aarhus University (2014), Management Development Institute

(2014), IIT Delhi (2014). Also invited to, University of Texas, Copenhagen Business School, University of Oklahoma, Auburn University, Ohio State University, Georgia State University.

- Invited to talk at the Robert H. Smith School of Business, University of Maryland on the "Pedagogical and Research Implications of the Digital Transformation." Participated with Maggie Hatfield, CEO of Big Lift Marketing in a panel at the 8th Annual Netcentricity Conference hosted by the Smith School.
- Conducted Seminars and Panels (with Kalle Lyytinen, Gary Klein, James Jiang) at National Central University, Taipei, Taiwan and National Sun Yet-Sen University, Kaohsiung in Southern Taiwan in Summer 2007.
- In Summer 2008, conducted project evaluations and a seminar at the National Sun Yet-Sen University, Kaohsiung.
- In Summer 2009, gave a speech at the National Taiwan University (NTU), Taipei, Taiwan.
- Conducted a Course Seminar (Executive MS) in Springfield, Missouri on IT Management with 24 hours of on-site teaching in 1998, 1999, 2000, 2001, 2002, 2003, 2004 & 2005.
- Conducted a 2 day executive seminar (with D. Durand) at La Pontificia Universidad Catolica Madre y Maestra, Santa Domingo, Dominican Republic in 1992. Conducted a 2 day executive seminar (with D. Durand) at La Pontificia Universidad Catolica Madre y Maestra, Santa Domingo, Dominican Republic in 1993 for IBM employees.
- Consulting/Research work with organizations (Pitney Bowes, CIO Forum, World Bank, Lexington Hospital, AT&T, NCR, Aostra, Suncore, QED, Inc.)
- Invited Keynote Speaker at the Undergraduate Honors and Awards Ceremony, College of Business and Behavioral Sciences, April, 2010. Audience was over 300 students, parents and faculty in attendance.
- Conducted full day workshops with (A. Gupta, D. Straub, K. Lyytinen, V. Sambamurthy, KK Wei, J. George) at National Central University in Jinglee, Taiwan on July 13, 2010 and at National Sun Yet-Sen University, Kaohsiung, Taiwan on July 14, 2010
- Served on the 2011 Association for Information Systems Fellow Committee
- Distinguished Speaker, Indian Institute of Technology, New Delhi, December, 2011
- In Summer 2012 gave talks to faculty and doctoral students at Yonsei University in S. Korea. Yonsei is widely considered to be one of the top two universities in Korea. In addition, I gave

a talk at the Korea Advanced Institute of Science and Technology (KAIST). KAIST is the best university for science in Korea. I also gave a seminar targeted at PhD students at the City University of Hong Kong. Finally, gave a seminar at the Indian Institute of Technology, New Delhi and participated in assessment of doctoral projects.

- In Fall 2012, conducted a full day session with the inaugural batch of the Executive PhD Program (comprising of C-level executives), Oklahoma State University, Tulsa, Oklahoma
- In Summer 2013, conducted a workshop for evaluating Information Systems projects at the Indian Institute of Technology, New Delhi.
- In December 2013, Keynote Panel Session (with A. Rai and B. Tan) at DIGIT on “Embracing Theoretical and Methodological Breakthroughs in IT Adoption and Diffusion,” Milan, Italy.
- In Summer 2014, conducted a research seminar in the College of Business, Aarhus University, Aarhus, Denmark; Also conducted a Seminar at the Indian Institute of Technology, New Delhi and the Management Development Institute, Gurgaon, India.
- Panel Session (With C. Saunders, A. Hevner), Managing Your Career and Job Search, AMCIS 2014 Doctoral Consortium, August 7, Savannah, GA, 2014; Panel Session (With J. George, E. Whitley) at the Information Systems Doctoral Student Association 2014 Conference (PhD Project for Minority Students), August 5-7, Savannah, GA., 2014
- Panel Session (With A. Bharadwaj, C. Foreman, A. Dennis, R. Kohli), Effective and Ineffective Strategies for Self-Renewal, Mentoring and Experience Sharing: Symposium Honoring the Contributions of Dr. Detmar Straub, Regents’ Professor of the University System of Georgia & J. Mack Robinson Distinguished Professor, Buckhead Center, Atlanta, GA, April 2015
- Speaker at POMS 26th Annual Conference, Doctoral Consortium, Washington, D.C., May 2015.
- Panel Session (With J. George, A. Zeelim-Hovav), Developing and Managing your Research Stream, AMCIS Doctoral Consortium, San Juan, Puerto Rico, August 2015.
- Keynote and Panel (with K. Lyytinen), The Experience of Writing the ‘Edge’ and Steps Forward,” SIG Philosophy, International Conference of Information Systems, Fort-Worth, December, 2015.
- Keynote Address at 15th Wuhan International Conference on E-Commerce, Research Presentation at Wuhan University of Geosciences, Research Seminar/Feedback at Wuhan University) – May 25-31, 2016

- Seminar to Doctoral Students and Faculty at Queensland University of Technology and the University of Queensland, Seminar to the Institute for Future Environments; Seminar to IS School Staff and Students at the Information School, QUT; Research Projects Discussion/Evaluation) – June 1-5, 2016
- Seminar, Management Development Institute, Gurgaon; Seminar, Indian Institute of Technology, New Delhi; Research Project Feedback Session) – June 5-13, 2016.

Recent Seminars (USA)

- University of North Carolina, Greensboro
- University of Central Florida
- Georgia State University
- University of Dayton
- University of Alberta
- University of Maryland
- Auburn University
- University of North Carolina, Charlotte
- Ohio State University
- University of Kansas
- University of Georgia
- University of Memphis
- Florida State University
- University of Missouri, St. Louis
- HEC/McGill, Montreal
- Morgan State University
- Oklahoma State University
- University of Nebraska
- University of Georgia
- Case-Western Reserve University
- Iowa State University
- University of Texas, Austin (pending)
- University of Illinois, Urbana-Champaign
- University of Arkansas

MEDIA INTERVIEWS/ARTICLES

- “Clemson Researcher Says More Tech Not Always Better,” *Anderson Observer*, Sunday, September 4, 2016
- Research Challenges “Myths” of More, Better, Technology. Interview with Rick Uhlmann, *The Newsstand*, September, 2016.
- “PhD Alumnus No.1 in the World for Research Productivity,” *Katz Business Magazine*, December 2015.
- “10 Questions with Varun Grover,” Interview by David Agogo featured on the home page of the AIS Website (Nov 3, 2015)
- Interview with Janette Robbins regarding “World-renowned IT researcher ties Technology’s Role to Business Growth,” in *Clemson Magazines* (The Newsstand, CBBS), Spring 2015.
- Interview with *Business Magazine Greenville* regarding "Grover Recognized with Best Paper Award," , Spring 2012.
- "Clemson's Grover Named Fellow of Association," *Anderson Independent Mail*, Feb 1, 2011
- April 2007 “Meet the Stars” interview on the Academy of Management, OCIS Doctoral Student (<http://ocis.wordpress.com/2008/03/25/star-varun-grover/>)
- May 2005 interview with Bill Scheer, Editor, *Global IT Services*, Kennedy Information.
- February 2004 interview with the *Greenville News* on “Technology Development in the Upstate.”
- November 2003 interview with Ran Barrett of the *Change Mgt Learning Center* on “Business Process Change.”
- September 2000 interview with Michele Rossi on "IT, process change and the new organization" for the Information Technology Newsletter of the *Information Resource Management Association*.
- August 2000 interview with the *Sun Times* (Myrtle Beach) on the Electronics Industry, October 13, 2000 interview with Kathleen Dayton on the same issue.
- Jan 2000 interview with Jan K. Collins of the *Business & Economic Review* on "Business Process Change in the 21st Century."
- November, 1999 interview with *The State Newspaper* on the implications of the "Satellite Home Viewer Act."
- August, 1999 interview with the *Greenville News* on "Wireless Startups."
- May, 1999: Interview with Polly Schneider, *CIO Magazine*, on "Privacy Infomediaries."
- March, 1999: Interviewed for *Carolina Minute* (3 shows) on AM Radio 1320:
 - Corporate Information Technology Purchasing
 - Infomediaries on the Web
 - IT and Changing Corporate Structure
- October, 7, 1998: Interview with Rita Mayer on IS Outsourcing for *InfoServer: The Journal for Strategic Outsourcing*. Complete interview presented in the December issue under "Academic Corner."

- November 9, 1998: Interview with Kenneth Taylor on the "current status of the MIS field" to form basis of an article on the "18 leading thinkers in the IS field." Project Director: Hugh Watson, University of Georgia.
- November 13, 1998: Interview with Kaori Ogino on the "IT Strategic Planning Process" on behalf of the "Working Council for Chief Information Officers," in Washington, D.C.

PERSONAL

US Citizen, married. Interests: tennis, electronics, travel, spectator football and politics (whenever I get time)