



















Justin Schwartz Interim Executive Vice President & Provost





Luis F. Ayala H. Professor of Petroleum and Natural Gas Engineering Meeghan Hollis Senior Associate Director for Residence Life **Darcy A. Remeker** Director of Student Activities





Steve Dunham Vice President & General Counsel



Lawrence Lokman

Vice President for Strategic Communications



Penn State College of Medicine Campus





RESOLVED, That the final plans for the CMF Expansion and Modernization at Penn State College of Medicine, as designed by HDR Inc. of Lawrenceville, NJ, are approved.

FURTHER BE IT RESOLVED, That authorization to expend funds and award contracts to accomplish the project is approved in the amount of \$37,300,000.



It is proposed to re-appoint James P. Brandau and Colleen Ostrowski, non-University employees, to membership with terms expiring in 2022.

Will the Board of Trustees adopt the following resolution:

RESOLVED, That James P. Brandau, and Colleen Ostrowski, non-University employees, are appointed to the Penn State Investment Council each for a term ending in 2025.



Total University General Funds: Actuals and Proposed Budget

-	Education & General		
-	2021-22	2022-23	
-	Year-End Actuals	Proposed Budget	
Sources:			
State Appropriation			
Educational & General	297,056,000	302,156,000	
Transfers*	(1,451,000)	(1,451,000)	
Tuition And Fees	2,008,311,000	2,138,832,000	
F&A and Invest Income	141,916,000	149,445,000	
Academic Support from PSH	56,800,000	61,400,000	
Other Revenues	187,793,000	196,767,000	
Total Sources	2,690,425,000	2,847,149,000	
Uses:			
Instruction	665,082,000	682,405,000	
Research	227,037,000	222,423,000	
Public Service	54,914,000	60,822,000	
Academic Support	568,204,000	609,409,000	
Institutional Support	571,393,000	641,639,000	
Student Services	176,119,000	184,989,000	
Student Aid	179,816,000	236,118,000	
Physical Plant	364,081,000	345,299,000	
Auxiliary Enterprise	2,855,000	4,204,000	
Total Uses	2,809,501,000	2,987,308,000	
Surplus/(deficit)	(119,076,000)	(140,159,000)	
Penn College			
Sources	103,186,000	103,196,000	
Uses	111,541,000	112,008,000	
Penn College Surplus/(deficit)	(8,355,000)	(8,812,000)	
Total General Funds (incl Penn College)	(127,431,000)	(148,971,000)	

*Appropriation transfers to College of Medicine of \$1,055,000 and Penn College of \$396,000



RESOLVED, That the Proposed Operating Budget for the University for the fiscal year beginning July 1, 2022, as shown in the 2022-23 Proposed Operating Budget, is approved.

Proposed 2023-24 State Appropriation Request (\$ in 000's) 2022-23 2023-24

(\$ in 000's)	2022-23		2023-24
	Approved	Projected	Requested
	Appropriation	Increases	Appropriation
Penn State (excl PS Health & Penn College)			
General Support	\$242,096	\$115,173	\$357,269
Agricultural Research & Extension	57,710	2,886	60 <i>,</i> 596
Special Request: Ag. Emerging Technology	-	2,000	2,000
Economic Development	2,350	0	2,350
Total Penn State University	302,156	120,059	422,215
Penn State Health and College of Medicine	15,112	756	15,868
Pennsylvania College of Technology	26,736	4,720	31,456
TOTAL APPROPRIATION	\$344,004	\$125,535	\$469,539



Resolution

RESOLVED, That the Officers of the University are authorized to submit to the Legislature, appropriate departments, and offices of the Commonwealth of Pennsylvania, a State Appropriation Request for fiscal year 2023-24 in the amount of \$469.539 million.



Resolution

Will the Board of Trustees adopt the following resolutions:

RESOLVED, That the following persons be elected to the Board of Directors of The Corporation for Penn State:

Neeli Bendapudi Mark H. Dambly M. Abraham Harpster Randolph B. Houston Jr. David M. Kleppinger Tracy A. Riegel Matthew W. Schuyler Justin Schwartz Michael Wade Smith Sara F. Thorndike Steven B. Wagman



Resolution

Will the Board of Trustees adopt the following resolutions:

WHEREAS, Prior resolutions of the Board of Trustees with respect to the approval of annual applications, renewals, and other filings required by the Pennsylvania Liquor Control Board for the use, possession and sale of alcoholic beverages on University premises, require that material changes to the terms and conditions previously approved by the Board of Trustees with respect to such licenses and permits shall be submitted to the Board of Trustees for its consideration and approval;

WHEREAS, The University, through its Department of Intercollegiate Athletics, has proposed to expand the scope of the previously approved sale of alcoholic beverages at football games and other events at Beaver Stadium, as described [in Appendix A hereto];

NOW, THEREFORE, The University's plan for the expanded sale of alcoholic beverages, as described in Appendix A, is hereby approved.





BEER PLAN AT BEAVER STADIUM



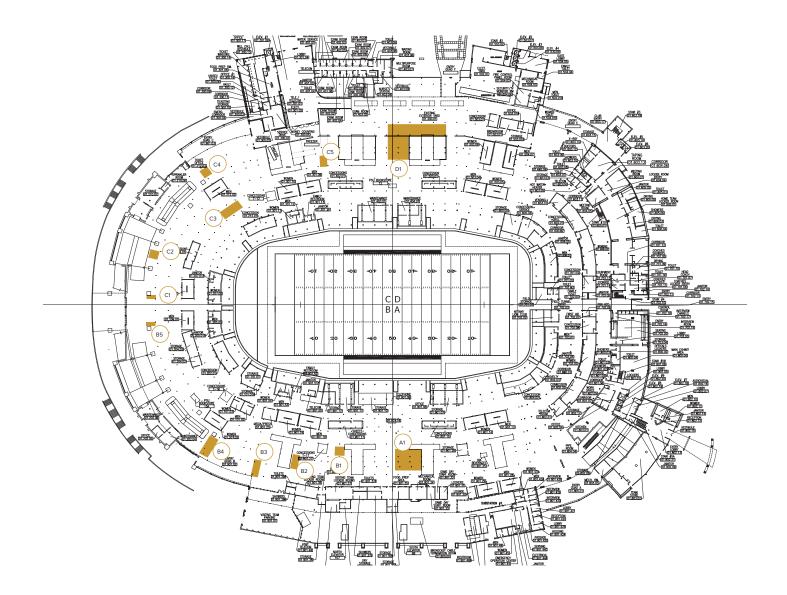


- To establish and maintain a responsible alcohol beverage plan.
- Our beer service plan will keep the concession stands un-encumbered on the Field Level by offering unique selling areas. Concourse and Club level will offer unique monitored self scan and vendor areas combined with certain in stand additions of the product.
- Beer stations will be placed in areas away from student seating sections to discourage easy access / product merchandising.
- Guest experience, flow, and transactional speed of service will be top priorities in all areas.
- Expanded beverage service to Penn State University guests will be an enhanced fan amenity.

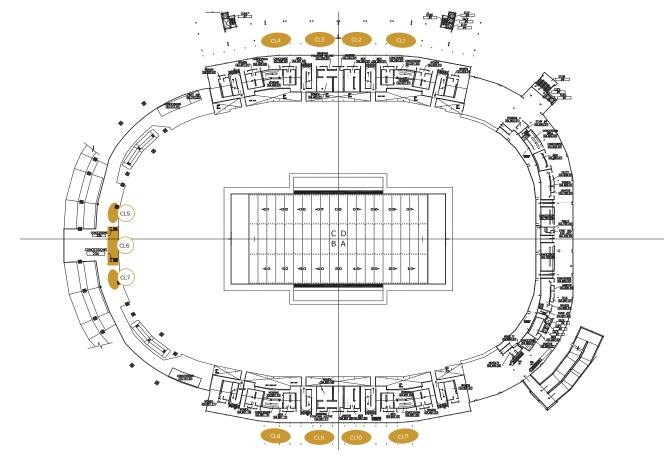
Plan

- All existing permanent concession stands will serve non-alcoholic beverages throughout the facility with the exception of certain underused stands on the concourse and club level.
- 2. On the Field Level we will feature 15 beer locations with 37 portable and 5 self check out points of sale. Concourse level will feature 13 locations with 8 portable and 24 self check outs. Club level concessions will feature 4 beer locations with 2 portable locations and 12 points of sale located in the existing concession stands. Overall, this plan will increase the point of sale locations by 74.

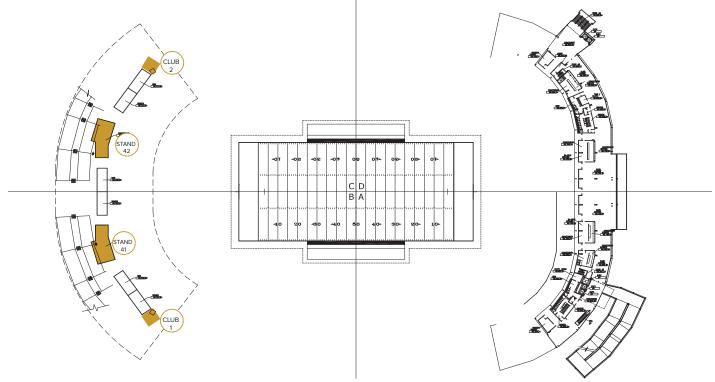
FIELD LEVEL BEER + VENDING AREAS



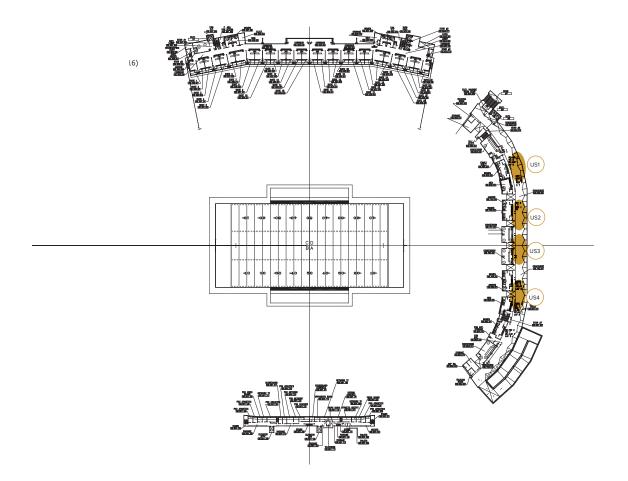
CONCOURSE LEVEL BEER AREAS



CLUB LEVEL BEER AREAS



UPPER SOUTH LEVEL BEER AREAS







PLAN (CONT.)

- Beer will be sold in 16 oz aluminum cans and will feature 3 domestic and 2 specialty offerings. Service areas will be supported by a combination of refrigerated coolers, ice bins and troughs, and through vending hawkers.
- Beer stations and hawkers will either offer water or a packaged snack.

Service locations include:

FIELD LEVEL

- A1 2 Handhelds 2 Portables
- B1 3 Handhelds 3 Portables
- B2 3 Handhelds 3 Portables
- B3 3 Toshibas 4 Double Door Coolers
- B4 2 Handhelds 2 Portables
- B5 2 Handhelds 2 Portables
- C1 2 Handhelds 2 Portables
- C2 4 Handhelds 4 Portables
- C3 2 Toshibas 2 Double Door Coolers
- C4 4 Handhelds 4 Portables
- C5 4 Handhelds 4 Portables
- D1 4 Handhelds 4 Portables

CONCOURSE LEVEL

- CL1 1 Handheld 1 Portable
- CL2 1 Handheld 1 Portable
- CL3 1 Handheld 1 Portable
- CL4 1 Handheld 1 Portable
- CL5 8 Toshibas 6 Double Door Coolers
- CL6 8 Toshibas 6 Double Door Coolers
- CL7 8 Toshibas 6 Double Door Coolers
- CL8 1 Handheld 1 Portable
- CL9 1 Handheld 1 Portable
- CL10 1 Handheld 1 Portable
- CL11 1 Handheld 1 Portable

CLUB LEVEL

- Club 1 2 Tankers
- Stand 41 6 Double Door Coolers
- Stand 42 6 Double Door Coolers
- Club 2 2 Tankers

UPPER SOUTH

- US1 1 Handheld 1 Portable
- US2 1 Handheld 1 Portable
- US3 1 Handheld 1 Portable
- US4 1 Handheld 1 Portable





- RAMP certified vendors staff will vend beer throughout the concourses and in the bowl from two main locations and multiple sub locations.
 - Field Level Loading Dock
 - Field Level between Quad A & B
- 6. All employees who will be serving beer will be RAMP trained/state certified, which is a standard practice at all of our facilities. This approach ensures we will ID every person purchasing beer, and that a maximum of two drinks per person can be purchased at any one time. Employees who undergo training will also learn alcohol absorption rate factors and intervention techniques to help identify patrons who may need assistance. We will also work closely with Pennsylvania LCB to make sure everyone is compliant with state regulations.
- 7. Beer vending in areas throughout the stadium will be cashless only.
- Based on our experience, additional portables could be placed in mutually agreed upon locations throughout the stadium for additional points of sale.
- The proposed price point is \$10 for 16 oz domestic / \$12 for specialty selections of beer.
- We plan to utilize up to 150 vending staff working from the 74 locations throughout the stadium.

- 11. Each of the service areas will have its own lead.
- Each vending room and major location will have its own ice supply, which will be restocked as needed.
- Beer in sufficient quantity will be distributed to all locations days before the game; inventory will be conducted as needed to ensure each location is stocked properly.
- 14. Create a Liquor Liability Task Force to ensure all IDs are being checked.
- 15. EVERY person will be required to provide valid ID/Age Verification for every transaction.
- 16. Zero Tolerance for staff / vendors who do not comply with our alcohol policy.
- 17. All beer servers will be required to sign an alcohol service policy and every event proper service training will be covered with staff on event day prior to the event start.
- Implement a Secret Shopper Program to ensure guests are served properly and with the highest level of customer service.
- OVG Hospitality will bring in 8-10 additional managers from around the country to support the operation. We will pair down as we progress.

