



**Kristen S. Gallagher '95**  
Sales Consulting Manager  
Oracle

Kristen has over 20 years of experience in the technology industry with the leadership abilities that span Enterprise Resource Planning, Customer Relationship Management, Supply Chain Planning and Human Capital Management Applications. Kristen currently holds a Sales Consulting Management role with Oracle in their Cloud (SaaS) Human Capital Management Applications Division, which helps companies transform their Human Resources best practices from talent acquisition through to retirement. In her role she assembles teams to help drive revenue through successful customer engagements and strategic wins with Fortune 500 firms. She is also responsible for the development of individual contributors through training on applications, industry, soft skills, leadership, and sales methodology.

While at Providence College, Kristen was a representative for Student Congress in 1991, Class President 1992-1994 and Student Body President in 1994-1995. She graduated from Providence College with a degree in Political Science and a Concentration in Business in May of 1995. She was also an active member in the Choral Ensemble, touring Ireland her junior year. Kristen is very active in her local community as well as internationally.

While at Daly & Wolcott, Kristen was the United Way spokesperson, working closely with local non-profits to provide corporate support both through fundraising and hands on work. From 2000 - 2004, Kristen was a Chairperson on Young Professionals Against Cancer (YPAC). YPAC is a chapter of The American Cancer Society with the purpose to raise money to send kids with cancer and their families to camp in Big Bear. In 2006, Kristen took a sabbatical for 5 weeks to volunteer in Tanzania teaching three to six year olds English and visiting orphanages. She did this through a leading non-profit organization called Cross Cultural Solutions (CSS). CSS provides short term international volunteer work in 12 countries and serves an advisory role to the United Nations and CARE international. Continuing her international work, while visiting Thailand in 2007, she volunteered at a local orphanage teaching English and most importantly serving ice cream! Kristen also enjoys volunteering through Oracle's

Global Volunteer days at local soup kitchens. Kristen's passion in business was fueled by the stimulating classes in her Business Concentration. Her enthusiasm for the global community was fueled and encouraged by the passionate and challenging Professors in the Political Science Department and the Feinstein Institute for Public Service