

Egor Starkov

Placement Director: Professor Alessandro Pavan 847-491-8266 alepavan@northwestern.edu
Placement Administrator: Mercedes Thomas 847-491-5694 econjobmarket@northwestern.edu

Contact Information Department of Economics Mobile: 224-619-2917
Northwestern University starkov@u.northwestern.edu
2211 Campus Drive sites.northwestern.edu/estarkov
Evanston, IL 60208 Citizenship: Russian

Fields Microeconomic Theory, Economics of Information, Behavioral Economics

Education Ph.D. in Economics, Northwestern University, 2019 (anticipated)
Dissertation: “Bad News Turned Good: Reversal Under Censorship”
Committee: Jeffrey Ely (Chair), Yingni Guo, Wojciech Olszewski
M.A. in Economics, Northwestern University, 2015
M.A. in Economics (cum laude), New Economic School, 2013
B.A. in Economics, Higher School of Economics, 2011

Fellowships & Awards Economics Department Fellowship, Northwestern University, 2013
Lombard Odier Best Masters Thesis Award, New Economic School, 2013
Deutsche Bank Fellowship, Moscow, Russia, 2012
New Economic School Full Tuition Grant, New Economic School, 2012
Never Ending Support: Alumni for Students Fellowship, New Economic School, 2012
Distinguished Academic Fellowship, Higher School of Economics, 2009

Teaching Experience Teaching Assistant, Northwestern University, 2014–18
Fall 2014: Introduction to Macroeconomics (Prof. Richard Walker)
Winter 2015: Introduction to Microeconomics (Prof. Eric Schulz)
Spring 2015: Graduate Game Theory (Prof. Jeff Ely)
Fall 2015: Behavioral Economics (Prof. Eric Schulz)
2015-2018: Graduate Asset Pricing (Professors Constantinos Skiadas and Dimitris Papanikolaou)
Fall 2016: Math Camp for Economics PhDs (Lec. Natalya Naumenko)
Spring 2017: Public Finance (Prof. Mikhail Golosov)
Winter 2018: Introduction to Macroeconomics (Prof. David Berger)
Teaching Assistant, New Economic School, 2012–13
Graduate-level Microeconomics sequence (Professors Luke Miner, Sergei Izmalkov, Ozgur Evren, Sergey Stepanov)
Teaching Assistant, Higher School of Economics, 2011
Industrial Organization (Prof. Anastasiya Redkina)

Research Experience Research Assistant for Center of Economic Theory, Northwestern University, 2016–17
Research Assistant to Professor Jeffrey Ely, Northwestern University, 2016–17
Research Assistant to Professor Natalya Volchkova, New Economic School, 2012

Conferences	<p>Midwest Economic Association Meetings, 2018 Midwest Economic Theory Conference, 2018 Econometric Society Summer School, 2018 RSF Summer Camp on Behavioral Economics, 2018 International Conference on Game Theory, 2018 Transatlantic Theory Workshop, 2018</p>				
Refereeing	American Economic Review				
Job Market Paper	<p>“Bad News Turned Good: Reversal Under Censorship” (with Aleksei Smirnov) Sellers often have the power to censor the reviews of their products. We explore the effect of these censorship policies in markets where some consumers are unaware of possible censorship. We find that if the share of such “naive” consumers is not too large, then rational consumers treat any bad review that <i>is</i> revealed in equilibrium as good news about product quality. This makes bad reviews worth revealing and allows the high-type seller to use them as a costly signal of his product’s quality to rational consumers.</p>				
Other papers	<p>“Experts, Quacks and Fortune-Tellers: Dynamic Cheap Talk with Career Concerns” (with Aleksei Smirnov) The paper studies a dynamic communication game in the presence of adverse selection and career concerns. An expert of privately known competence, who cares about his reputation, chooses the timing of his forecast regarding the outcome of some future event. We find that in all equilibria in a sufficiently general class earlier reports are more credible. Further, any report hurts the expert’s reputation in the short run, with later reports incurring larger penalties. Reputation of a silent expert, on the other hand, gradually improves over time.</p>				
Languages	English (fluent), Russian (native)				
References	<table> <tr> <td> <p>Professor Jeffrey C. Ely Department of Economics Northwestern University 2211 Campus Drive Evanston, IL 60208 847.491.8208 jeffely@northwestern.edu</p> </td> <td> <p>Professor Yingni Guo Department of Economics Northwestern University 2211 Campus Drive Evanston, IL 60208 847.491.8260 yingni.guo@northwestern.edu</p> </td> </tr> <tr> <td> <p>Professor Wojciech Olszewski Department of Economics Northwestern University 2211 Campus Drive Evanston, IL 60208 847.491.8482 wo@northwestern.edu</p> </td> <td></td> </tr> </table>	<p>Professor Jeffrey C. Ely Department of Economics Northwestern University 2211 Campus Drive Evanston, IL 60208 847.491.8208 jeffely@northwestern.edu</p>	<p>Professor Yingni Guo Department of Economics Northwestern University 2211 Campus Drive Evanston, IL 60208 847.491.8260 yingni.guo@northwestern.edu</p>	<p>Professor Wojciech Olszewski Department of Economics Northwestern University 2211 Campus Drive Evanston, IL 60208 847.491.8482 wo@northwestern.edu</p>	
<p>Professor Jeffrey C. Ely Department of Economics Northwestern University 2211 Campus Drive Evanston, IL 60208 847.491.8208 jeffely@northwestern.edu</p>	<p>Professor Yingni Guo Department of Economics Northwestern University 2211 Campus Drive Evanston, IL 60208 847.491.8260 yingni.guo@northwestern.edu</p>				
<p>Professor Wojciech Olszewski Department of Economics Northwestern University 2211 Campus Drive Evanston, IL 60208 847.491.8482 wo@northwestern.edu</p>					