FALL EMPLOYER CONNECTIONS FAIR

THURS. & FRI. SEPT. 13 & 14, DROP IN 11AM-3PM HOPKINS CENTER

100+ Employers - New Each Day!
All Students Welcome
Jobs and Internships

OLIVER WYMAN
symbiotic
CarGurus
DRAFTKINGS
Lilly
unum
CIRCADENCE
Deutsche Bank

Law, Medical, & Business School Fair
Fri. Sept. 14th, Top of the Hop
MAXIMIZE YOUR TIME NETWORKING WITH COMPANIES FROM DIFFERENT INDUSTRIES

TARGET + RESEARCH
Pick 2-3 firms from employer directory on CPD website. Check them out on Vault.com via DartBoard, sites like Glassdoor, Google News.

PREPARE + PRACTICE
Try to have 2 questions ready to ask employer reps. Create 10-sec elevator pitch about yourself: 1 headline & 3 key points. Practice with a friend.

APPEAR + INITIATE
Dress business casual. Smile with eye contact & a firm handshake. Introduce yourself with your elevator pitch. Go to several employer tables to learn more.

COLLECT + THANK
Ask for a business card from people you spoke with. Note date, event, openings & application process. Follow up expressing interest within 24 hours.

RELAX + HAVE FUN
Be curious. Wander & meet people. Get support chatting with CPD staff. Each time you attend an employer fair you get better at networking!

VISIT DARTBOARD
For industry & employer research tools
Dartmouth CPD
2nd floor, Bank of America Building
Teach For America is a collective force of educators, advocates, entrepreneurs, policymakers, and community members working toward a more equitable future for all. We are committed to profound systemic change, because we know equity begins with education. Join an extraordinary, diverse community and teach alongside some of the most remarkable and passionate advocates of your generation.

Email: lisa.yang@teachforamerica.org
WWW.TEACHFORAMERICA.ORG
Interested in strategy consulting?
Come meet the team to learn more about EY-Parthenon.

Important dates

- **Fall employer connections fair**
  Thursday, September 13, 2018
  Hopkins Center, Stop by 11am-3pm

- **Application deadline:**
  Full-time:
  Monday, September 24, 2018
  Intern:
  Monday, September 24, 2018
  [Apply via DartBoard](#)

Questions?

- **Megan Paul**
  Associate
  megan.e.paul@parthenon.ey.com

- **Spencer Blair**
  Associate
  spencer.a.blair@parthenon.ey.com

- **Will Hyun**
  Campus Recruiting Coordinator
  will.j.hyun@ey.com

- **Courtney Ward**
  Campus Recruiter
  Summer Associates (Juniors)
  courtney.ward@ey.com

- **Mala Bingham**
  Campus Recruiter
  Fulltime Associates (Seniors)
  mala.bingham@parthenon.ey.com

To learn more about EY-Parthenon, please visit parthenon.ey.com

EY-Parthenon professionals are global leaders in strategy consulting. We are committed to combining our unconventional thinking with our clients’ smarts to deliver actionable strategies. We recruit undergraduate and postgraduate candidates from any degree discipline. Successful candidates are intellectually curious and hardworking with an entrepreneurial mindset.
Oliver Wyman is a leading global management consulting firm that combines deep industry knowledge with specialized expertise in strategy, operations, risk management, and organization transformation. With offices in 50+ cities across 26 countries, Oliver Wyman works with the CEOs and executive teams of Global 1000 companies.

An equal opportunity employer.

Invites you to
DISCOVER OUR WORLD
and learn about the unique opportunities at Oliver Wyman that will accelerate your career.

FALL CAREER FAIR
Thursday, September 13th at 11am-3pm, on campus
Stop by our booth to learn more about our Full Time Consultant Position!

FULL TIME APPLICATION DEADLINE
Monday, September 24th at 9:00PM
Please apply to Intern position through Dartboard as well as through our website at www.oliverwyman.com/careers

INTERVIEWS
Full Time: Thursday, October 4th, on campus

Get there faster.
Appian makes building complex software simple. We’ve built our low-code platform from the ground up with the power to address some of the world’s toughest business problems. It’s exciting and challenging work with exciting and fulfilling rewards. It takes the right person... is that you?

Come meet Dartmouth Alumni & Campus Recruiting Team to learn more about our exciting opportunities!

(Did we mention we were voted #1 Top Place to Work in Washington, DC?)
Our pioneering partnerships in microfinance make us the World’s Best Bank for Financial Inclusion.

What progress will you make?

Fall Employer Connections Fair
CAPITAL MARKETS ORIGINATION AND INVESTMENT BANKING

Come by the Citi booth to meet our very own Dartmouth Alumni, and to learn about our 2019 Winter and Summer Internships, and full-time opportunities. We hope to see you there!

Date: September 13th
Time: 11:00AM- 3:00PM
Location: Hopkins Center
careers.citi.com

Download the Citi on Campus app on the iTunes or Google Play store.
Career Opportunities are Knocking.

Career Fair

Sept 13th, 2018
11AM – 3PM
Hopkins Center

Wayfair is one of the fastest growing technology companies in the world, and we’re ready to hire new and exciting talent.

We’ll be at your upcoming Career Fair, so stop by to learn about available positions, company culture, benefit packages, and all the ways Wayfair can open the door to your future.

@wayfairatwork  

You Have A Solid Foundation.
(L.E.K. knows how to build on it.)

L.E.K. Consulting is a global strategy consulting firm with a reputation for delivering strategic, fact-based advice to some of the world’s most successful companies. We’re looking for exceptional individuals who can think creatively and collaborate with clients to accelerate the pace and precision of their most critical business decisions.

Apply:
To apply to an L.E.K. Consulting opportunity, please submit an application via both Dartboard and the L.E.K. website.

Full-time Associate Application Deadline:
September 24th at 9:00pm

www.lek.com/careers
What does an investment management career look like?

Come visit Vanguard at the Fall Employer Connections Fair!
Thursday, September 13th, 2018
11:00am – 3:00pm

- Learn about Vanguard: Who we are and what we have to offer
- Hear from recent graduates and learn about career opportunities
- Network with Vanguard representatives and Dartmouth Alumni

vanguardjobs.com
Aberdeen Asset Management Inc.
Economic/Community Development, Finance, Operations
Internship – Summer

Aberdeen Asset Management is a full-service, pure-play asset management group, focused on meeting the worldwide investment needs of institutions, private investors and the advisers who serve them. Formed in 1983, we operate in 25 countries, managing assets of £299.0 billion. Listed on the London Stock Exchange since 1991, we are one of Europe’s largest public, pure-play investment managers.

Akuna Capital LLC
Engineering, Finance
Entry Level, Internship – Summer

Akuna Capital is a young and booming trading firm with a strong focus on cutting-edge technology, data driven decisions and automation. Our core competency is providing liquidity as an options market-maker – meaning we provide competitive quotes that we are willing to both buy and sell. To do this successfully we design and implement our own low latency technologies, trading strategies and mathematical models. Our Founding Partners, Andrew Killion and Mitchell Skinner, first conceptualized Akuna in their hometown of Sydney.

Alarm.com
Engineering, Information Technology, Computer Programming, Project Management, Quality Control
Entry Level, Internship – Summer

Alarm.com is the leading platform for the intelligently connected property. The Alarm.com platform addresses a wide range of market needs through interactive security, video, automation, and energy management solutions, and our intuitive applications make it easy to automate and control a broad ecosystem of IoT devices. We’re seeking people who are passionate about creating change through technology and who want to make a lasting impact on the world around them.

Altamont Capital Partners
Finance
Entry Level, Internship – Summer

ACP is a leading private equity firm based in Palo Alto, California. We focus on investing in change-intensive, middle market private companies. The firm currently manages over $2B for a small group of the world’s most sophisticated private equity fund investors.

Altman Vilandrie & Company
Consulting
Entry Level, Internship – Winter, Summer

As one of the only pure play communications and media strategy consulting firms in North America, we help our clients make fast, high-impact, confident decisions. These operating businesses and investment groups have transformed the Telecom, Media and Tech space, and have most likely changed the way you live your life. We’re visiting Dartmouth because we’re looking to assemble a team of the best and brightest. We welcome students from all disciplines to come learn about us – our application doesn’t require any prior knowledge or experience.

Appian
Consulting, Information Technology, Computer Programming, Cyber Security, Risk Assessment
Entry Level, Internship – Summer

Appian makes building complex software simple. We’ve built our low-code platform from the ground up with the power to address some of the world’s toughest business problems. It’s exciting and challenging work with exciting and fulfilling rewards. It takes the right person...is that you?
Applied Predictive Technologies
Consulting, Engineering
Entry Level, Internship – Summer

APT is a leading analytics software company that empowers top global organizations across a wide range of industries to make data-driven decisions with confidence. With more than a dozen offices internationally, we are proud of our collaborative culture, which embodies hard work, innovation, and analytic excellence. Working at APT provides a unique opportunity for unparalleled professional growth, in an environment where you can immediately make an impact.

Applied Value
Consulting
Entry Level, Internship – Spring, Summer

Applied Value offers world-class management consulting services designed to enhance the financial value of a client’s enterprise. With professionals in three offices around the world, Applied Value provides a comprehensive range of strategy, operations and engineering management services. We combine the in-depth expertise of a global adviser with the focus, attention and flexibility of a boutique consulting firm.

Artisan Healthcare Consulting
Consulting, Health
Entry Level, Internship – Summer

Artisan Healthcare Consulting is a management consulting firm that provides strategic insights to healthcare product companies. We bring expertise in some of the most complex healthcare markets and in quantitative techniques to evaluate our clients’ opportunities and performance. Artisan leadership has helped clients ranging from global pharmaceutical, biotechnology and device companies with billion-dollar brands to emerging, venture backed organizations that are just beginning to evaluate how to commercialize or partner their products.

Beacon Group
Consulting, Research & Analysis
Entry Level, Internship – Winter, Spring, Summer, Fall

The Beacon Group is a boutique growth-strategy consulting firm based in Portland, Maine - just two hours north of Boston - focused on providing guidance to Global Fortune 500 companies with strategies and tactics to win in their markets. With clear direction on achieving top-line growth through both organic and inorganic means, Beacon’s output is designed to have a direct impact on client profitability.

C&S Wholesale Grocers
Supply Chain Management/Logistics, Buying/Purchasing, Engineering, Marketing, Operations
Entry Level, Internship – Summer

C&S Wholesale Grocers, Inc., based in Keene, NH, is the largest wholesale grocery supply company in the U.S. and the industry leader in supply chain innovation. Founded in 1918 as a supplier to independent grocery stores, C&S now services customers of all sizes, supplying more than 6,000 independent supermarkets, chain stores, military bases, and institutions with over 150,000 different products.

Cambridge Associates
Consulting, Finance, Research & Analysis
Entry Level, Internship – Summer

CA is a leading global investment firm and aim to help endowments & foundations, pension plans, and high net worth private clients implement and manage custom investment portfolios that generate outperformance and enable them to maximize their impact on the world. Working alongside its early clients, Cambridge Associates pioneered the strategy of high-equity orientation and broad diversification, which since its inception in the 1980s has been a primary driver of performance for institutional investors. Today, we deliver a range of portfolio management services, including outsourced CIO, non-discretionary portfolio management, investment staff extension, and asset class mandates. Cambridge Associates maintains offices in major financial centers across the globe, with headquarters in Boston, MA.
CarGurus
Business Development, IT, Computer Programming, Sales, Marketing, Advertising
Internship, Post Graduate Internship/Fellowship – Spring, Summer

CarGurus is now the #1 most visited car research and shopping website in the US, and growing rapidly in Canada, the UK, and Germany. Founded in 2006 by Langley Steinert (co-founder of TripAdvisor), CarGurus helps millions of shoppers find great deals from top-rated dealers—quickly, easily and transparently.

Celonis
Business Development Operations, Consulting, Project Management, Sales
Entry Level, Internship, Academic Research, Post Graduate Internship – Winter, Spring, Summer, Fall

Celonis is the world’s leading Process Mining software company. Process Mining is a new big data analytics technology designed to help customers to optimize their operations. Process Mining goes through the already existing log data every IT system produces and finds out where you can improve. Founded in Munich in 2011, we have expanded into 25 countries and claims clients such as Siemens, KPMG, Deloitte, Bayer, and Vodafone, among others. We create innovation with passion, perform with team spirit, and think with ambition. Our vision is big - which is why big data is exactly our thing.

Chewy
Administration, Business Development, Information Management, Marketing, Operations
Entry Level

We’re working to become the largest pet retailer in the world with the most satisfied customers. Our success is measured by the happiness of the people and pets we serve, not simply by the amount of pet supplies we deliver. That’s why we continue to think of outside-the-Chewy-box ways to delight, surprise, and thank our loyal pet lovers.

Circadence
Administrative, Marketing, Military, Risk Management, Computer Programming, Research & Analysis
Entry Level, Internship, Academic Research, Post Graduate Internship – Winter, Spring, Summer, Fall

Circadence® is a leader in next-generation cybersecurity education and training. Circadence provides a fully immersive, AI-powered cybersecurity training and assessment platform for government and enterprise organizations. Circadence’s solutions modernize cybersecurity training with an advanced online gaming platform that delivers persistent, immersive and real-to-life experiences.

Citi
Finance
Entry Level, Internship – Winter, Summer

Please come learn about Citi’s Institutional Clients Group and the businesses that offer various programs for both Internships (Winter & Summer) and Full-Time positions. We will have Dartmouth Alumni in attendance and look forward to meeting you!

City Year
Advocacy, Community Service, Counseling, Public Service, Teaching
Entry Level

City Year was founded in 1988 on the belief that young people can change the world. City Year is an education focused, nonprofit organization that unites young people of all backgrounds for a year of full-time service aimed at keeping students in school and on track to graduation.

Clarion Healthcare, LLC
Consulting, Health
Entry Level, Internship – Summer

Located in Boston, Clarion Healthcare, LLC is a boutique consultancy focused in the life sciences industry. Led by four partners with backgrounds at leading strategy consultancies and pharmaceutical organizations, Clarion works closely with clients to address critical strategic and organizational challenges in the biopharmaceutical and device/diagnostics arenas. Clarion is known for being able to successfully address its client’s most critical challenges and adding lasting value.
<table>
<thead>
<tr>
<th>Company</th>
<th>Industry/Role</th>
<th>Level</th>
<th>Internship Dates</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Cornerstone Research</strong></td>
<td>Consulting</td>
<td>Entry</td>
<td>Winter, Summer</td>
</tr>
<tr>
<td></td>
<td>Cornerstone Research is a consulting firm specializing in the analysis of complex financial, economic, accounting, and marketing issues. In recent years, Cornerstone Research has become one of the nation’s leading finance and economics consulting firms with more than 700 full-time staff members across eight offices. We attribute our success to a unique combination of resources: a creative and energetic staff, cutting-edge research, and our network of academic and industry experts.</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>DC Energy</strong></td>
<td>Research &amp; Analysis</td>
<td>Entry</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Proprietary trading firm investing in energy markets. Our competitive edge is based upon rigorous, quantitative and creative fundamental analysis.</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Dean &amp; Company</strong></td>
<td>Consulting</td>
<td>Entry</td>
<td>Fall</td>
</tr>
<tr>
<td></td>
<td>Dean &amp; Company is a highly quantitative, boutique strategy consulting firm with a unique mix of both traditional business strategy development and a range of investment advisory work. We work with senior executives and use a fact-based, analytical approach to improve performance.</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Deutsche Bank</strong></td>
<td>Finance</td>
<td>Entry</td>
<td>Summer</td>
</tr>
<tr>
<td></td>
<td>Deutsche Bank is a leading global investment bank with a strong and profitable private client franchise. A leader in Germany and Europe, the Bank is continuously growing in North America, Asia and key emerging markets. With more than 78,000 employees in over 70 countries worldwide, Deutsche Bank offers unparalleled financial services throughout the world. The Bank competes to be the leading global provider of financial solutions for demanding clients creating exceptional value for its shareholders and people.</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>EF Education First</strong></td>
<td>Business Development Operations, Consulting, Engineering, Marketing, Project Management</td>
<td>Entry</td>
<td>Winter, Spring, Summer, Fall</td>
</tr>
<tr>
<td></td>
<td>EF is an experiential education company on a mission to open the world through education. We have helped millions of people become global citizens, by traveling to a new country, learning another language or experiencing a different culture. Each day at EF is filled with ideation, innovation and collaboration like a start-up, but with the resources and impact of a global company.</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Eli Lilly &amp; Company</strong></td>
<td>Marketing, Advertising &amp; Public Relations</td>
<td>Intern</td>
<td>Summer</td>
</tr>
<tr>
<td></td>
<td>Eli Lilly is a global healthcare leader that unites caring with discovery to make life better for people around the world. We’re a Fortune 500 company, determined to bring life-changing medicines to those who need them and give back to communities through philanthropy and volunteerism. We are seeking juniors with an interest in marketing for our Summer Marketing Internship! To learn more about Lilly, please visit us at <a href="http://bit.ly/lillycareer">http://bit.ly/lillycareer</a>.</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>EverQuote</strong></td>
<td>Business Development Operations, Marketing, Computer Programming, Sales</td>
<td>Entry</td>
<td>Summer</td>
</tr>
<tr>
<td></td>
<td>EverQuote is a Quantitative Internet Marketing firm. We are the largest online insurance marketplace in the US. We’re similar to a kayak.com or an expedia.com, but for auto insurance. We connect users looking for auto insurance with carriers and agents they’re prequalified for. Right now we focus on auto, home, and life insurance, but growing into new verticals!</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Company</td>
<td>Industry/Role</td>
<td>Level</td>
<td>Internship Periods</td>
</tr>
<tr>
<td>----------------------------------------------</td>
<td>-------------------------------------------------------------------------------</td>
<td>-------------</td>
<td>-----------------------------------------</td>
</tr>
<tr>
<td><strong>Fidelity Consulting</strong></td>
<td>Consulting</td>
<td>Entry Level</td>
<td></td>
</tr>
<tr>
<td>Fidelity Investments is one of the world’s largest providers of financial services. Founded in 1946, the firm is a leading provider of investment management, retirement planning, portfolio guidance, brokerage, benefits outsourcing and many other financial products and services to more than 20 million individuals and institutions, as well as through 5,000 financial intermediary firms.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Gartner</strong></td>
<td>Business Development Operations, Consulting, Customer Service, Finance, Computer Programming</td>
<td>Entry Level, Internship – Spring, Summer, Fall</td>
<td>Gartner, Inc. (NYSE: IT) is the world’s leading research and advisory company. We help business leaders across all major functions in every industry and enterprise size with the objective insights they need to make the right decisions.</td>
</tr>
<tr>
<td><strong>Hillstone Restaurant Group</strong></td>
<td>Hospitality, Operations</td>
<td>Entry Level, Internship – Summer</td>
<td>Hillstone Restaurant Group is a privately-held collection of upscale restaurants with 45+ locations in major cities across the country. Some of our more well-known operations are Houston’s, Hillstone, R+D Kitchen, Bandera, East Hampton Grill, South Beverly Grill, Honor Bar, Palm Beach Grill, and White House Tavern. To learn more, visit us at <a href="http://www.hillstone.com">www.hillstone.com</a>, or read this recent profile in Bon Appetit magazine: <a href="http://www.hillstone.com/press/bonappetit">www.hillstone.com/press/bonappetit</a></td>
</tr>
<tr>
<td><strong>Innossight</strong></td>
<td>Consulting</td>
<td>Entry Level, Internship – Summer</td>
<td>Innossight works at the crossroads of strategic management consulting and the creative, entrepreneurial field of innovation. As a member of the Innossight team, you’ll work with Fortune 500 companies in diverse industries around the world. You’ll help design and build new businesses, products, and services; identify and create new markets; and work with companies to develop their own innovation capabilities.</td>
</tr>
<tr>
<td><strong>International Institute of New England (IINE)</strong></td>
<td>Teaching, Coaching, Education Administration, Administration, Counseling, Public Service, Teaching</td>
<td>Internship – Spring, Summer, Fall</td>
<td>IINE is a non-profit dedicated to the success of refugees, asylees, and other foreign-born individuals in the United States.</td>
</tr>
<tr>
<td><strong>Investment Office of Partners HealthCare</strong></td>
<td>Finance, Operations, Project Management, Research &amp; Analysis</td>
<td>Entry Level, Internship – Winter, Spring</td>
<td>The Investment Office of Partners HealthCare oversees a global investment portfolio for Partners HealthCare System, an integrated health care system based in Boston. Formed in 1994 by Massachusetts General Hospital and Brigham and Women’s Hospital, Partners and its affiliates throughout New England are among the world’s leading biomedical research organizations and are principal teaching affiliates of Harvard Medical School.</td>
</tr>
<tr>
<td><strong>Investor Group Services (IGS)</strong></td>
<td>Consulting, Finance, Research &amp; Analysis</td>
<td>Entry Level</td>
<td>IGS provides proprietary, data-driven diligence and strategic insights for private equity investors and other business leaders seeking to make better investment and strategic decisions</td>
</tr>
</tbody>
</table>
IQVIA (Amundsen Consulting)
Consulting
Entry Level

The Market Access Strategy Consulting Division, formerly known as Amundsen Consulting is a strategy and analytics firm focused on commercial issues in the U.S. pharmaceutical industry. As a division of IQVIA, which has the largest and most comprehensive set of healthcare data assets in the world, we are able to deliver unparalleled insights and analysis to our clients. We are seeking the brightest and most analytically motivated individuals to join our team!

Irving Oil
Supply Chain Managements, Customer Service, IT, Sales, Marketing, Advertising & Public Relations
Entry Level, Internship – Winter, Summer

Irving Oil was founded in 1924 and is an international refining and marketing company with a history of long-term partnerships. Named one of Canada’s Top 100 Employers for 2018, Irving Oil operates Canada’s largest refinery, in Saint John, New Brunswick. It also operates Ireland’s only refinery, located at Whitegate. With over 900 fueling locations, 11 distribution terminals, and a delivery fleet of tractor-trailers, Irving Oil serves customers throughout Atlantic Canada, Quebec and New England.

John Hopkins Applied Physics Laboratory (APL)
Supply Chain Management, Engineering, Computer Programming, Research & Analysis, Cyber Security
Entry Level, Internship, Academic Research, Post Graduate Internship – Winter, Spring, Summer, Fall

Johns Hopkins University Applied Physics Laboratory (JHU/APL) is a division of the University which is a government sponsored research center. JHU/APL is an organization of roughly 6000 scientists attempting to provide the government with solutions to its most challenging problems. Research areas cover a broad range from civilian space exploration, through health, cyber defense, and support to the US military.

Kepler Cannon
Consulting
Entry Level

Kepler Cannon is a boutique strategy consulting firm with offices in New York City, New Delhi and London. We foster a dynamic and collaborative environment, where the work is both challenging and stimulating. Our uniquely diverse team members bring multi-faceted perspectives to the table to create a highly energizing culture. At Kepler Cannon, we combine traditional proven methods of problem solving with advanced analytics to solve clients’ previously intractable problems, delivering both strategy and execution within our primary areas of expertise.

Locust Walk Partners
Writing & Editing, Business Development, Consulting, Finance, Project Management
Entry Level, Internship, Academic Research, Post Graduate Internship – Summer

Locust Walk is a global life science transaction firm. We deliver an integrated team-based approach across: capabilities; geographies; and industry segments. We connect the right products, the right partners, and the most attractive sources of capital to get the right deals done for biopharma and medtech companies.

Louis Dreyfus Company LLC
Finance
Entry Level, Internship – Summer

Louis Dreyfus Company is a leading merchant and processor of agricultural goods, leveraging its global reach and extensive asset network to deliver for its customers around the world - safely, responsibly, and reliably. Today we help to feed and clothe some 500 million people, originating, processing and transporting approximately 81 million tons of commodities annually.
Mars & Co Consulting
Consulting
Entry Level, Internship – Summer


Match Education
Teaching, Coaching, Education Administration
Entry Level

The Match Charter Public School is a nationally recognized, high-performing school that serves low-income students in Boston. The school has three campuses: Match Community Day, Match Middle School, and Match High School, cumulatively serving grades Pre-K through 12. Our mission is to prepare ALL of our students to succeed in college and beyond. Many of our students arrive to our school several grade levels behind. We believe that with great teachers, tutors, and staff, as well as quality instruction and uncompromising expectations, these students can and will succeed.

McKinsey & Company
Consulting
Entry Level, Internship – Winter, Summer

McKinsey & Company is a global management consulting firm, committed to helping institutions in the private, public and social sectors achieve lasting success. With consultants in more than 120 offices in over 61 countries, we bring unparalleled expertise to clients globally. We work closely with teams at all levels of an organization to shape winning strategies, mobilize for change, build capabilities and drive successful execution.

Internships for Winter or Summer 2019 and full-time positions for class of 2019.

MTS Health Partners, L.P.
Finance, Health
Entry Level, Internship – Winter, Summer

MTS Health Partners is a leading boutique investment bank that provides strategic and financial advice to the global healthcare industry. Since 1999, MTS has continued to foster trusted client partnerships, creating alignment to achieve their goals. We provide our clients with creative thinking, candid advice, and commitment to results, advising them in pursuing the right strategic pathways rather than simply focusing on transactions.

National Life Group
Business Development Operations, Communications, Finance, Human Resources, Marketing
Entry Level, Internship – Summer

At National Life we don’t make widgets or cars or computers. We make promises. Our goal – since the chartering of National Life Insurance Company in 1848 – has been to work together to create a better future for each and every customer through innovative financial solutions and then to deliver on those commitments 10, 20 or 50 years down the road. We are an independent company and independent in spirit. We are grounded on America’s Main Street where a firm handshake still means something, and trust is strong.

Navigant
Consulting
Entry Level, Internship – Summer

Navigant (NYSE: NCI) is a specialized, global expert services firm dedicated to assisting clients in creating and protecting value in the face of critical business risks and opportunities. Navigant professionals combine technical expertise with business pragmatism in highly-regulated industries to support clients in addressing their most critical business needs. The Company has more than 5,000 employees and a geographic presence in over 50 cities globally. Navigant Consulting has been recognized as one of the Top 50 Energy and Healthcare Consulting Firms by Vault.com; as a Best Place to Work for LGBT Equality by the Human Rights Campaign (HRC); and one of 2017’s Best Mid-Sized Employers by Forbes. Navigant is also ranked in the Modern Healthcare list of Top 20 Healthcare Management Consulting Firms. Visit www.navigant.com/careers.
The NorthBridge Group is a leading economic and strategic consulting firm serving the electricity and natural gas industries, including both regulated utilities and other companies active in the competitive wholesale and retail markets. Founded in 1992, we have approximately 25 consultants who serve a national client base from our office located just outside Boston in Concord, Massachusetts. We apply market insights, rigorous quantitative skills, and regulatory expertise to complex business problems, always seeking to preserve and build our clients’ shareholder value. We work for senior executives, often the CEO, and maintain long-term client relationships. Our excellent reputation within the energy industries provides opportunities to work on clients’ most important initiatives, and our blend of analytic and industry expertise enables us to provide exceptional value.

Oliver Wyman is a global leader in management consulting. With offices in 50+ cities across 26 countries, Oliver Wyman combines deep industry knowledge with specialized expertise in strategy, operations, risk management, and organization transformation. Our 4000+ professionals help clients optimize their business, improve their operations and risk profile, and accelerate their organizational performance to seize the most attractive opportunities.

Optum, a UnitedHealth Group company, is a leading health services and innovation company dedicated to helping make the health system work better for everyone. With more than 115,000 people worldwide, Optum combines technology, data and expertise to improve the delivery, quality and efficiency of health care. Optum, part of the UnitedHealth Group family of companies, uniquely collaborates with all participants in health care, connecting them with a shared focus on creating a healthier world. Join us and you’ll soon discover a career here is a launching pad for your life’s best work.

We are a tech-driven online retailer located near Salt Lake City in the shadow of the Wasatch Mountains. Since our beginnings in 1999, Overstock has evolved from a fledging startup to a billion-dollar online retailer as a result of a hard-working and creative team.

Palm Drive is a venture capital and growth equity fund based in New York City investing in high growth technology companies across the globe.

Parthenon Group is a leading strategy and finance consulting firm serving the world’s most innovative companies. We help growth companies, private equity firms, and public companies improve financial performance and unlock strategic value. We do this by providing expert strategic consulting, financial modeling, and research analysis services. Parthenon has been helping companies make critical decisions since it was founded in 1984.
Putnam Associates, Inc.
Consulting
Entry Level

Founded in 1988, Putnam Associates has been serving global biopharmaceutical, diagnostics, and medical device clients, along with private equity and venture capital clients, providing world class strategic advice based on sophisticated, robust analytics. Our focus enables us to provide customized, actionable recommendations that draw on robust problem framing, cutting-edge methodologies, deep therapeutic area knowledge, extensive global networks of health care stakeholders, and expert synthesis across scientific, clinical, and business disciplines.

Putnam Investments
Account Management/Planning, Business Development, Communications, Finance, Sales
Entry Level, Internship – Summer

Putnam has helped individuals and institutions pursue successful investment strategies for 80 years. Driven by commitment to our clients, we have practiced an active, research-intensive approach to investing while embracing innovation since the launch of our first fund in 1937. Today, Putnam provides investment services across a range of equity, fixed income, absolute return, and alternative strategies. A global asset manager serving individuals, institutions, and retirement plan sponsors, Putnam distributes its services largely through intermediaries.

Sapho
Account Management/Planning, Sales
Entry Level, Internship, Academic Research, Post Graduate Internship – Winter, Spring

Sapho is an enterprise software company headquartered in San Bruno, CA with development offices in the Czech Republic. Sapho’s technology is transforming the way people work by modernizing application experiences to improve employee productivity. The platform puts a millennial friendly interface on ugly enterprise applications with actionable, single purpose, Facebook-like cards that empower workforces at some of the biggest companies in the world. We are a small company with a big and powerful product. Our team consists of numerous Dartmouth grads, new and old alike!

Schuler Scholar Program
Teaching, Coaching, Education Administration
Entry Level

We are a private, non-profit foundation in the northern suburbs of Chicago. Schuler currently serves over 900 high school and college Scholars in partnership with 12 high schools located throughout the northern suburbs and the city of Chicago. The Schuler Scholar Program equips high-achieving underrepresented students to gain access to and succeed at highly selective colleges and beyond. We hold our Scholars to a very high standard and Scholars are given ample individual support for the hard work throughout their high school years to help them succeed.

Seaboard International Forest Products
Account Management/Planning, Brand Management, Buying/Purchasing, Marketing, Sales
Entry Level

Seaboard International Forest Products, LLC is a premier commodity trading firm specializing in lumber and structural panels and is a division of Forest City Trading Group in Portland, Oregon – the leading wholesaler of forest products in North America. For the past four years Business NH Magazine has ranked SIFP as one of the Top 10 privately owned companies in NH. In 2017 Seaboard had sales of $400 million and supplied over 800 million board feet of product.

Simon-Kucher & Partners
Consulting
Entry Level, Internship, Academic Research, Post Graduate Internship – Summer

For over 30 years, Simon-Kucher & Partners has helped development stage to Global Fortune 500 companies in addressing their strategic and marketing challenges. We are regarded as the world’s leading pricing advisor and thought leader. We focus on TopLine Power® by helping clients grow their top-line through strategy, pricing, marketing and sales.
**Symbotic LLC**

**Engineering, Computer Programming, Research & Analysis**
Entry Level, Internship, Academic Research, Post Graduate Internship – Fall

Symbotic’s talented and diverse workforce develops disruptive robotic solutions for warehouse automation and supply chain transformation, drives results and focuses on customer satisfaction. Our modular and scalable solutions utilize existing space and high-speed robotics combined with proprietary software and technology. Since forming in 2007, Symbotic has grown to over 700 employees in North America and supports an impressive, high-profile customer base. We seek candidates who are passionate about our solution and approach problem solving with a creative mind and a commitment to excellence. If you seek a challenge and want to impact the way the world distributes product from manufacturers to store shelves, we invite you to join our team.

**Tata Consultancy Services Limited**

**Computer Programming**
Entry Level

As a TCS employee, you will have the opportunity to work for one of the top three most valuable brands in the global IT services sector. Our diverse workforce of nearly 400,000 employees includes people from 131 nationalities, and 140,000 women, making TCS one of the world’s largest private sector employers of women. Enterprises around the globe turn to TCS to guide them through their Business 4.0 digital transformation journey to become more agile, intelligent, automated, and on the cloud. TCS clients comprise nearly one-third of the Fortune 500 companies across all major industries. Our 25 facilities across North America utilize the latest technological innovations and digital technologies on their behalf, such as artificial intelligence, automation, cloud, IoT, and cyber security.

**Teach For America**

**Advocacy, Event Planning**
Entry Level, Internship, Academic Research, Post-Grad Internship – Winter, Spring, Summer, Fall

Teach For America is a nonprofit organization whose stated mission is to enlist, develop, and mobilize as many as possible of our nation’s most promising future leaders to grow and strengthen the movement for educational equity and excellence.

**Trinity Partners**

**Consulting**
Entry Level, Internship, Academic Research, Post Graduate Internship – Summer

Trinity Partners, LLC (“Trinity”) is a leading life sciences consulting firm that provides strategic and tactical insights to clients worldwide. Blending consulting services with research capabilities, we specialize in corporate strategy, pipeline & portfolio optimization, brand planning, market analytics, promotional effectiveness and licensing & acquisition.

**Urban Teachers**

**Teaching**
Entry Level, Post Graduate Internship

Structural racism and inequality have kept generations of urban children from receiving the education they deserve. At Urban Teachers, we believe that qualified, highly effective teachers who stay in the classroom can empower students through learning. Our teachers develop the skills, hands-on experience and knowledge to ensure every child receives an equitable education.

**Vanguard**

**Business Development, Buying/Purchasing, Finance, Information Technology, Research & Analysis**
Entry Level, Internship, Post Graduate Internship – Summer

Vanguard, one of the world’s largest global investment management companies, offers rewarding long-term careers in finance, technology, client service, and provides a comprehensive total rewards package of compensation, benefits, and work-life programs. More than 16,000 employees support operations in the U.S. (Valley Forge, Pennsylvania; Charlotte, North Carolina; and Scottsdale, Arizona) and internationally.
**Walmart US eCommerce**  
Supply Chain Management, Business Development, Buying/Purchasing  
Entry Level, Internship – Summer

Walmart eCommerce is rapidly innovating to evolve and define the future state of shopping. With some of the brightest minds in technology, merchandising, marketing, supply chain, talent and more, we are reimagining the intersection of digital and physical shopping to help achieve that mission. Backed by the world’s largest retailer, Walmart eCommerce is a growing family of brands including Walmart, Jet, Hayneedle, Moosejaw, Shoes.com, and more.

**Wayfair**  
Supply Chain Management, IT, Computer Programming, Research & Analysis, Advertising & PR  
Entry Level, Internship – Summer, Winter, Spring

Wayfair believes everyone should live in a home they love. Through technology and innovation, Wayfair makes it possible for shoppers to quickly and easily find exactly what they want from a selection of more than 8 million items across home furnishings, décor, home improvement, housewares and more. Committed to delighting its customers every step of the way, Wayfair is reinventing the way people shop.
Aeris Partners
Finance
Entry Level, Internship – Summer

Aeris Partners is a rapidly growing, technology-focused M&A advisory firm serving market-leading companies spanning a range of high-growth market sectors including healthcare IT, financial technology, education and analytical software. We work with private equity and venture capital firms, entrepreneur-owned and publicly-traded technology companies and deliver exceptional transaction.

Alliance Consulting Group
Consulting
Entry Level, Internship – Summer

Alliance Consulting Group, Inc. is a strategy consulting firm located in Boston, Massachusetts. Founded in 1986 by partners from Boston Consulting Group, McKinsey, and Bain, Alliance has pioneered and perfected a unique approach to strategy development that consistently delivers exceptional value to our clients. At Alliance, we share a common vision about what a consulting firm should be. We work collaboratively with our clients to solve complex business problems and develop actionable insights. We are passionate about the rigor and creativity in our work, and we enjoy the excitement of growing our own company. The result is a truly superior strategy service for our clients and a fun growth environment for our staff.

AlphaSights
Account Management/Planning, Consulting, Project Management, Research & Analysis, Sales
Entry Level, Internship – Winter, Summer

What are you looking for in your first role? Autonomy, high personal impact, and an introduction to the world of business without limiting yourself to one industry? Do you want to be part of a global team dedicated to building a business, improving continuously, and celebrating successes together? We’re ambitious professionals committed to delivering results for our clients every day. Regularly ranked as one of the fastest growing companies in the world, we’re looking for driven people to join our team to drive business forward. Meet us at Dartmouth’s Career Fair, and learn more at alphasights.com/careers.

Back Bay Life Science Advisors
Consulting, Finance
Entry Level

Back Bay Life Science Advisors (Back Bay) is an advisory and strategic consulting group focused entirely on the Life Science Sector with a prominent international presence among life science and health care companies and investor groups. The senior partners share more than 60 years’ experience in the commercial, development, transactional, technical, clinical, and research and discovery sectors and serve both large and emerging company needs in North America and Europe.

Bain & Company
Consulting
Entry Level, Internship – Summer

Bain & Company is the management consulting firm the world’s business leaders come to when they want enduring results. Together, we find value across boundaries, develop insights to act on, and energize teams to sustain success. We’re passionate about always doing the right thing for our clients, our people and our communities, even if it isn’t easy.

Bain Capital Credit
Finance
Internship – Summer

Juniors—are you interested in a buy-side internship for summer 2019? Stop by our booth to learn more about our Summer Analyst program for the firm’s Credit team. Bain Capital is one of the world’s leading private investment firms with approximately $95 billion in assets under management. Bain Capital manages a range of funds including private equity, public equity, leveraged debt assets, venture capital, and strategic alternatives. Our competitive advantage is grounded in a diligence-intensive, value-added investment approach that enables the firm to deliver industry-leading returns for its investors. Headquartered in Boston, Bain Capital offices are in New York, Chicago, San Francisco, Palo Alto, London, Mumbai, Munich, Hong Kong, Shanghai, and Tokyo.
BluePrint Research Group was founded in 2008 by three senior market research professionals with years of combined industry experience in firms such as Bristol Myers Squibb, Schering Plough & Vertex. They envisioned a company that would consult with healthcare companies to develop and execute creative and innovative marketing research to inform strategy development, planning, and execution for a brand’s commercialization efforts. In the first years of the company, the team forged strong relationships with top global pharmaceutical companies as well as numerous emerging and midsize biotech firms.

CAMP Systems International Inc.
Account Management, Business Development, Information Management, Computer Programming
Entry Level, Internship, Post Graduate Internship – Winter, Spring, Fall

CAMP Systems is the industry leader in Aircraft Health Management Solutions and shop floor Enterprise Information Systems. We set the bar. At CAMP, talented individuals collaborate to build innovative solutions that delight and empower our customers. CAMP culture celebrates diversity, embraces challenge, supports growth and fosters well-being. Whether your calling is software engineering/developing, IT, data analysis, sales/account management, customer/employee experience, marketing, finance or operations – propel your career forward at CAMP.

CBPartners
Consulting, Health
Entry Level, Internship, Post Graduate Internship – Summer, Fall

CBPartners is a global consultancy committed to providing unparalleled strategic support to pharmaceutical companies, biopharmaceutical companies, medical device companies, and government health authorities. The firm has five practice areas: Pricing & Market Access; Value Demonstration; Portfolio Optimization; Commercial Planning; Government Policy Advisory. The firm is headquartered in New York City, with a US regional office in San Francisco, California; European regional headquarters in London, England; and Asian regional headquarters in Shanghai, China.

Centerview Partners
Finance
Internship – Summer

Centerview Partners is a leading global investment banking advisory firm with offices in London, New York, Los Angeles, Palo Alto and San Francisco. Our firm is unique in that we take a “One Firm” approach to deliver unmatched and independent advice to all of our clients. We provide advice on mergers and acquisitions, financial restructurings, valuation, and capital structure to companies, institutions and governments. We also have a focus on strategic advisory, where we work with our clients in areas not traditionally covered by investment banking advisory services in areas where we act as a partner in discussing strategic, financial and operational issues.

Clearview Healthcare Partners
Consulting
Entry Level, Internship, Academic Research, Post Graduate Internship – Summer

Founded in Boston in 2007, Clearview Healthcare Partners is a global strategy consulting firm serving the life science sector. The firm combines international industry knowledge and deep scientific expertise across a range of therapeutic areas with an extensive network of external stakeholders to deliver practical and actionable recommendations to our clients’ most complex challenges. The firm’s projects include cross-functional support at the corporate, franchise, and product levels for pharmaceutical, biotech, medical device, and diagnostics companies worldwide.

CVS Health
Account Management, Business Development, Design-Graphic or Creative, Finance, Marketing
Internship – Summer

An internship with CVS Health gives you real-world experience, constant learning and ongoing support to grow personally and professionally. You’ll have the opportunity to take part in multi-dimensional programs at the largest pharmacy in the United States and help us shape the future of health care. This is a unique career opportunity for you to love what you do and work with purpose.
D.E. Shaw & Co., LP
Finance, IT, Computer Programming, Research & Analysis
Entry Level, Internship, Post Graduate Internship – Summer

Headquartered in New York City, the D. E. Shaw group is a global investment and technology development firm, founded in 1988, with offices around the world. Our firm has earned an international reputation for successful investing based on innovation, careful risk management, and the quality and depth of our research and staff. With a culture that combines some of the best aspects of academia, finance, and technology, we pride ourselves on a work environment that promotes collaboration, integrity, and adherence to the highest possible ethical standards.

Digitas
Marketing, Research & Analysis
Entry Level, Internship - Summer

Digitas is The Connected Marketing Agency, relentlessly committed to help brands better connect with people through Truth. Connection. Wonder. Our team is deliberately diversified—with experts in data, strategy, creative, media, and tech working seamlessly across capabilities and continents to make better connections and achieve ambitious outcomes through ideas that excite, provoke and inspire. We are endlessly curious and fully transparent, always examining real human behavior to create authentic connections—between brands and consumers, clients and partners, and ideas and outcomes.

DraftKings
Engineering, Information Technology, Computer Programming
Entry Level, Internship – Spring, Summer

DraftKings is a leading technology company delivering sports entertainment products providing the most exciting digital sports competitions and experiences on the planet. Our goal is to transform the way fans experience sports. Our mission is to make sports better – and make better sports fans – by bringing them closer to the games they love. We are the signature tech startup of our generation in Boston.

Edgeworth Economics
Consulting
Entry Level – Summer

We provide economic, financial, and quantitative analysis – including expert testimony – for legal disputes and a variety of business matters. Our clients include world-class law firms and Fortune 500 companies, such as Samsung, Google, JP Morgan, and the NFL Players Association. Our expert team of economists, statisticians, and business and human resources professionals offers our US and international clients a diverse background to provide innovative and thoughtful results. We offer our clients a business relationship attuned to their specific needs, making our work together an exceptional experience.

Facebook
Computer Programming
Entry Level, Internship, Academic Research, Post Graduate Internship – Spring, Summer, Fall

Facebook's mission is to give people the power to build community and bring the world closer together. Through our family of apps and services, we're building a different kind of company that connects billions of people around the world, gives them ways to share what matters most to them, and helps bring people closer together.

Glencore Ltd.
Supply Chain Management, Administration, Finance
Entry Level, Internship – Summer

We are one of the world's largest global diversified natural resource companies and a major producer and marketer of more than 90 commodities. Our operations comprise of over 150 mining and metallurgical sites, oil production assets and agricultural facilities. With a strong footprint in both established and emerging regions for natural resources, our industrial and marketing activities are supported by a global network of more than 90 offices located in over 50 countries.
Gotoco
Brand Management, Marketing, Project Management, Teaching
Internship – Summer, Fall

As a fast-growing startup social enterprise, Gotoco runs cultural exchange and edutourism projects between China and the English-speaking world, offering a multitude of opportunities for exploring China, in the arts, policy and education. Our office team is constantly growing, with openings for Summer Interns and graduate jobs in Marketing, Operations, Education Policy, and Strategy. We work with a broad range of cultural, governmental, and educational institutions in and around China in our efforts to boost education and global cultural exchange.

Health Advances LLC
Consulting
Entry Level, Internship – Summer

Health Advances is a strategy consulting firm that focuses exclusively on the healthcare industry. We are scientists, clinicians, researchers, and business professionals who share a passion for supporting healthcare product commercialization and driving adoption of innovations that improve healthcare. We help clients realize growth opportunities worldwide for healthcare technologies, products and services. Our consultants partner with senior executives and investors on their highest-stakes strategic decisions.

Japan Exchange and Teaching (JET) Program
Communications, Teaching, Writing & Editing
Entry Level

Welcome to the Japan Exchange and Teaching (JET) Program. Founded in 1987, JET has sent more than 66,000 global participants (including nearly 34,000 Americans) to work in schools, boards of education, and government offices throughout Japan. What makes JET unique is that it is the only teaching exchange program managed by the government of Japan. With more than 40 countries around the world participating in JET, this program offers a unique cultural exchange opportunity to meet people from all around the world, living and working in Japan.

JSI Research & Training Institute, Inc.
Administrative/Support Services, Communications, Operations, Project Management
Entry Level, Internship, Academic Research, Post Graduate Internship – Winter

JSI is a public health consulting and research organization dedicated to improving the health of individuals and communities in the US and around the world. We partner with clients to develop flexible, innovative approaches that solve complex public health problems and advance health equity.

Kantar Consulting
Brand Management, Consulting, Marketing, Project Management, Research & Analysis
Entry Level, Internship, Post Graduate Internship – Summer

Kantar Consulting is a specialist growth consultancy. With over 1,000 analysts, thought leaders, software developers and expert consultants we help clients develop and execute brand, marketing, retail, sales and shopper strategies to deliver growth.

Knower Academics LLC
Teaching, Coaching, Education Administration, Writing & Editing
Entry Level

Knower Academics, LLC is a grassroots educational services company offering individualized academic instruction, test preparation, and academic support at several schools and locations in New Hampshire. Most of our students are high-school age, though we also work with some younger as well as college undergraduates. Our employees are passionate teachers, inspiring mentors, creative and energetic educators who love to teach and to be that person who changes the trajectory of a young person’s future. We are neither a school nor a tutoring service; rather, we forge close partnerships with schools to create high-quality, pedagogically-aligned, customized academic offerings.

L.E.K. Consulting
Consulting
Entry Level

L.E.K. Consulting is a global management consulting firm that uses deep industry expertise and rigorous analysis to help business leaders achieve practical results with real impact. We are uncompromising in our approach to helping clients consistently make better decisions, deliver improved business performance and create greater shareholder returns.
Moody's Analytics
Finance, Computer Programming
Entry Level

Moody's Analytics helps our clients understand, analyze, measure, and manage financial risks. We provide research, data, models, software and other tools that enable customers analyze, measure, and control risk in their business activities. We offer credit ratings and related research (produced by MIS), and other metrics and analyses that allow users to assess the risk of their investments and/or counterparties. We also provide raw materials or inputs - such as data, research, and analytical models - and services, e.g., training and consulting, that help customers develop their own assessments of risk.

Opera Solutions
Computer Programming, Consulting, Information Management
Entry Level

Big data analytics consulting company based in Jersey City.

Peace Corps
Advocacy, Economic/Community Development, Operations, Project Management, Public Service
Entry Level, Post Grad Internship

The Peace Corps is a service opportunity for motivated changemakers to immerse themselves in a community abroad, working side by side with local leaders to tackle the most pressing challenges of our generation.

PIRG Campus Action
Advocacy, Environment, Health, Political Organizing, Public Service
Entry Level

Students have been at the forefront of social change throughout history, from civil rights, to voting rights to protecting the environment. For over 40 years, the Student PIRGs have hired year-round, full time Campus Organizers who help students get organized, mobilized and energized so they can create a greener, healthier, more meaningful future. Our organizers work with students on college campuses across the country, giving them the resources they need to make a difference on the issues they care about.

Quadrant Strategies
Consulting
Entry Level

Quadrant Strategies is a research-driven consultancy that works with Fortune 100 companies, and a select number of major NGOs. Our specialty is helping companies facing significant challenges to their reputation or brand, or even full-blown crises. We help them pivot from defense to offense — to a place where they can move the brand and business forward. We do this using carefully crafted research to create the strategy and tactics for dealing with the short-term challenges and then determining what the company's story should be for the long-term.

RTI International
Computer Programming, Consulting, Health, Project Management, Research & Analysis
Entry Level, Internship – Winter, Spring, Summer, Fall

RTI International is an independent, nonprofit research institute dedicated to improving the human condition. Clients rely on us to answer questions that demand an objective and multidisciplinary approach—one that integrates expertise across the social and laboratory sciences, engineering, and international development. Combining scientific rigor and technical proficiency, we deliver reliable data, thorough analysis, innovative methods, novel technologies, and sustainable programs that help clients inform public policy and ground practice in evidence.

Savills Studley
Finance, Research & Analysis, Sales
Entry Level, Internship, Academic Research, Post Graduate Internship – Summer

Savills Studley is the leading commercial real estate services firm specializing in tenant representation. Founded in 1954, the firm pioneered the conflict-free business model of representing only tenants in their commercial real estate transactions. Today, supported by high quality market research and in-depth analysis, Savills Studley provides strategic real estate solutions to organizations across all industries. The firm's comprehensive commercial real estate platform includes brokerage, project management, capital markets, consulting and corporate services. With over 29 offices in the U.S. and a heritage of innovation, Savills Studley is well known for tenacious client advocacy and exceptional service.
<table>
<thead>
<tr>
<th>Company</th>
<th>Industry</th>
<th>Level</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Silicon Valley Bank</strong></td>
<td>Finance</td>
<td>Entry Level</td>
</tr>
<tr>
<td>For nearly three decades, SVB Financial Group and its subsidiaries, including Silicon Valley Bank, have been dedicated to helping entrepreneurs succeed. SVB Financial Group is a financial holding company that serves companies in the technology, life science, cleantech, venture capital, private equity and premium wine industries.</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Silversmith Capital Partners</strong></td>
<td>Finance, Internship – Summer</td>
<td>Entry Level, Internship – Summer</td>
</tr>
<tr>
<td>Founded in 2015, Silversmith Capital Partners is a Boston-based growth equity firm with $1.1 billion of capital under management. Silversmith’s mission is to partner with and support the best entrepreneurs in growing, profitable technology and healthcare companies. The firm seeks to invest $15 million to $75 million per company, with the ability to increase the equity commitment in select situations. Representative investments include ActiveCampaign, Centauri Health Solutions, Digital Map Products, Impact Radius, LifeStance Health, Nordic Consulting Partners and Partners Surgical.</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Smartsheet</strong></td>
<td>Computer Programming, Consulting, Information Management</td>
<td>Entry Level, Internship – Summer</td>
</tr>
<tr>
<td>Smartsheet is a cloud-based work execution platform, fundamentally changing the way work gets done by enabling teams to work at scale and providing leaders intelligent, real-time insights.</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Spencer Stuart</strong></td>
<td>Consulting, Human Resources</td>
<td>Entry Level, Internship – Winter, Spring, Summer, Fall</td>
</tr>
<tr>
<td>Spencer Stuart is an executive search and leadership advisory services firm with 56 offices in 30 countries.</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Treacy &amp; Company</strong></td>
<td>Consulting</td>
<td>Entry Level, Internship – Summer</td>
</tr>
<tr>
<td>Treacy &amp; Company is a management consulting firm that is dedicated to helping its client grow faster, more profitably, and more steadily than before. We help our clients to build stronger growth capabilities by convincing their people to adopt a disciplined approach to capturing growth opportunities and by ensuring that the necessary management systems are in place to help their people achieve peak growth performance.</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Unum</strong></td>
<td>Business Development, Finance, IT, Computer Programming, Cyber Security &amp; Risk Assessment</td>
<td>Entry Level, Internship – Summer</td>
</tr>
<tr>
<td>At Unum, as a Fortune 250 company, we’re in the business of helping people through difficult times in their lives. We help millions of people gain affordable access to disability, life, accident, critical illness, dental and vision benefits through the workplace — benefits that help them protect their families, their finances and their futures. We have primary locations in Portland, Maine; Chattanooga, TN; Worcester, MA and Columbia, SC. We have an excellent Professional Development Program. Come check us out!</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>U.S. Navy Officer Programs</strong></td>
<td>Risk Assessment, Military &amp; Defense</td>
<td>Entry Level</td>
</tr>
<tr>
<td>US Navy Officer Programs.</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Vantage Partners</strong></td>
<td>Consulting</td>
<td>Entry Level</td>
</tr>
<tr>
<td>Vantage Partners is a global management consulting firm dedicated to helping the world’s leading companies improve the way they negotiate and manage their most strategic relationships (externally: with alliance partners, key suppliers, key customers, outsourcing providers and buyers; and internally: across business units, geographies, and functional groups). We work with companies to build the processes, tools, and skills required for effectively negotiating and managing their portfolio of relationships, and also to help them improve individual relationships.</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Volition Capital LLC
Finance, Research & Analysis
Entry Level, Internship – Spring, Summer, Fall

Volition Capital is a growth equity firm based in Boston, MA. We invest in fast growing, founder owned technology companies across a range of industries. We invest between $5M and $50M to help these companies accelerate their growth potential. We are looking for interns and full-time analysts that share our passion for technology as well as the drive to help find our next investment.

W.H. Trading LLC
Finance
Internship – Winter, Summer

W.H. Trading LLC is a proprietary derivative trading firm founded in 1994 and headquartered in Chicago, Illinois. WH is active in a wide range of futures and options markets including Interest Rate, Foreign Exchange, Equity Index, Commodity and Energy, and cash market foreign exchange. WH Trading has approximately 75 employees, including trading, technology and administrative staff. We seek to capture market share in futures, options and other asset classes as trading volume migrates from exchange floors to electronic marketplaces.
Law, Medical, and Business School Fair Fair
Friday, Sept. 14th - Top of the Hop

- Albany Medical College
- American University Washington College of Law
- Boston College Law School
- Boston University School of Law
- Columbia University Postbac Premed Program
- Emory University School of Law
- Fordham Law School
- Geisinger Commonwealth School of Medicine
- Loyola University Chicago Stritch School of Medicine
- SUNY Upstate Medical University
- Tufts University School of Medicine
- University of Chicago Pritzker School of Medicine
- University of Michigan Law School
- University of New England College of Osteopathic Medicine
- University of Pennsylvania Law School
- University of Texas School of Law