ARCH 4/507  
Spring 2022
Real Estate Development

Time: Tuesday 5:00-7:50pm
Location: WSB in Portland & 231 LA in Eugene
CRN: 33883/33882 (PDX) 35852/35853 (Eugene)
Instructor: Ian Carlton, ian@iancarlton.com

This course will provide students an overview of the urban real estate development process. To understand the process and tradeoffs involved in largescale urban development, students will learn how to prepare basic financial analyses of real estate developments and evaluate real-world development options in Portland. Students will:

- Gain a real world understanding of the urban development process.
- Be introduced to financial modeling.
- Build a vocabulary and the ability to communicate about real estate development.
- Engage with practicing professionals.

The course will vary in format, including group discussions, desktop research, guest lectures, and structured in-class teamwork. Class participation will be essential for success. Several tasks will require effort outside of class, but most coursework will occur during class sessions. Throughout the term, students will interact with professionals from various facets of the real estate industry.

Degree requirement fulfillment: Subject Area Elective, Urban Arch and Design

This is a dual location course that meets in Portland, with a dedicated classroom and video connection in Eugene.