

CURRICULUM VITAE
Thomas Gilovich

Education

Ph.D. Stanford University, 1981.
B.A. University of California, Santa Barbara, 1976.

Grants

The Layperson as Revisionist Historian. NIMH, 7/1/84 - 8/30/87
Ambiguity Resolution and Perceptions of Social Consensus. NIMH, 7/1/90 - 6/30/93
The Experience of Regret: What, When, and Why. NSF, 2/1/94 - 1/31/96
Research Experiences for Undergraduates, NSF, 7/1/97 - 12/31/97
Egocentrism, the Spotlight Effect, and the Illusion of Transparency, NSF, 9/1/98 - 8/31/01
Salvaging the Anchoring and Adjustment Heuristic, NSF, 5/1/01 - 4/30/03
Anchoring and Insufficient Adjustment in Everyday Life, NSF, 4/1/03 - 3/31/06
A Cognitive Model of Superstition, NSF, 4/15/06 - 4/14/09
Understanding Decisions to Choose Intuitively or Rationally, NSF, 7/1/09-6/30/12
Cultivating Gratitude in a Consumerist Society, Templeton Foundation, 9/1/13 - 8/31/15

PhD Students

Mark Frank	Victoria Husted Medvec
Scott Madey	Ken Savitsky
Justin Kruger	Leaf Van Boven
Nick Epley	Lisa Libby
Richard Eibach	Erica Dawson
Kerri Johnson	Joyce Ehrlinger
Jane Risen	Karlene Hanko
Yoel Inbar	Elanor Williams
Jeremy Cone	Emily Rosenzweig
Amit Kumar	Shai Davidai

Books

Gilovich, T. (1991). *How we know what isn't so: The fallibility of human reason in everyday life*. NY: The Free Press.

Belsky, G., & Gilovich, T. (1999). *Why smart people make big money mistakes—and how to correct them: Lessons from the new science of behavioral economics*. New York: Simon and Schuster.

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Gilovich, T., Keltner, D., & Nisbett, R.E. (2004, 2008, 2012). *Social psychology*. New York: W.W. Norton.

Gilovich, T., & Ross, L. (2015). *The Wisest in the Room*. New York: Free Press.

Journal Articles

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- Frank, R.H., Gilovich, T., & Regan, D.T. (1993). Does studying economics inhibit cooperation? *Journal of Economic Perspectives*, *7*, 159 - 171.
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- Kumar, A., Killingsworth, M., & Gilovich, T. (2014). Waiting for merlot: Anticipatory consumption of experiential and material purchases. *Psychological Science*
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- Davidai, S., & Gilovich, T. (in press). What Goes Up Apparently Needn't Come Down: Asymmetric Predictions of Ascent and Descent in Rankings. *Journal of Behavioral Decision Making*.
- Kumar, A., & Gilovich, T. (in press). To Do or To Have, Now or Later? The Preferred Consumption Profiles of Material and Experiential Purchases. *Journal of Consumer Psychology*.
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Selected Chapters

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Reviews

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Gilovich, T. (1993). The adman cometh. *Contemporary Psychology*, 38, 824.

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