RESOLUTION FOR CLINICAL PROFESSOR TITLE IN THE JOHNSON GRADUATE SCHOOL OF MANAGEMENT
SEPTEMBER 14, 2011

• WHEREAS the Clinical Professor title is available at Cornell, per Faculty Senate legislation of September 2002, and
• WHEREAS the Johnson Graduate School of Management (JGSM) has proposed to utilize this title, and
• WHEREAS the proposal was publicized more than 60 days ago;
• THEREFORE, be it resolved that the title Clinical Professor be available to the JGSM in accordance with their revised proposal of 16 December 2010.
A proposal for use of the *Clinical Professor* title(s), once approved by the faculty of the originating college/school, will be submitted to CAPP for review of its conformity to the requirements of enabling legislation.

Proposal will then be distributed or electronically posted for a period of 60 days before action by CAPP.

If CAPP determines that the proposal meets the requirements of enabling legislation, it will report the proposal to the Senate.
• Peer schools have increasingly used the Clinical Professor titles, with very few peer schools lacking any ‘professorial’ title for non-tenure track faculty.

• Title issues are an increasingly important issue in the recruitment and retention of non-tenure track faculty.

• Clinical Professors will have substantive teaching and related responsibilities (career advising, project supervision, program development).

• Requirements include significant high-level teaching or business experience; terminal degree or substantial senior business experience (CEO, CFO, MD at major firm); external visibility and impact.