

Dear past sale registrants,

Our motto: **"Growing and Improving"...** We'll be touring ten participating farms next week (in five counties). Our descriptions and video will be out by October 1st. We've been offered more than 120 calves. **The teleauction sale will be 2:00, October 13 with pick up at Hoskings Sales on November 4.**

We have responded to several details that we learned from our last sale: Heifers are guaranteed open, steers will be inspected and palpated when graded to assure proper castration. Castration needs to be complete and healed when graded. All calves or at least appropriate examples will be weighed when grading to assure accurate grouping.

We'll be using a speaker phone for the auction to assure that bidders and the auctioneer can speak timely and be heard.

Lastly, calves have been pre-tagged with our "Central NY Beef Producer" tags and NYS 21P series tags to facilitate efficient sorting and delivery at Hoskings Sales November 4th.

We hope we'll earn your confidence as you consider this season's group of Central New York calves. All management details will be included with our USDA-AMS grader reports on-line by Oct. 1 at: <http://blogs.cornell.edu/beefcattle/eventsprograms>

Feel free to call me with any questions or input.

Sincerely yours,

Bill Gibson

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